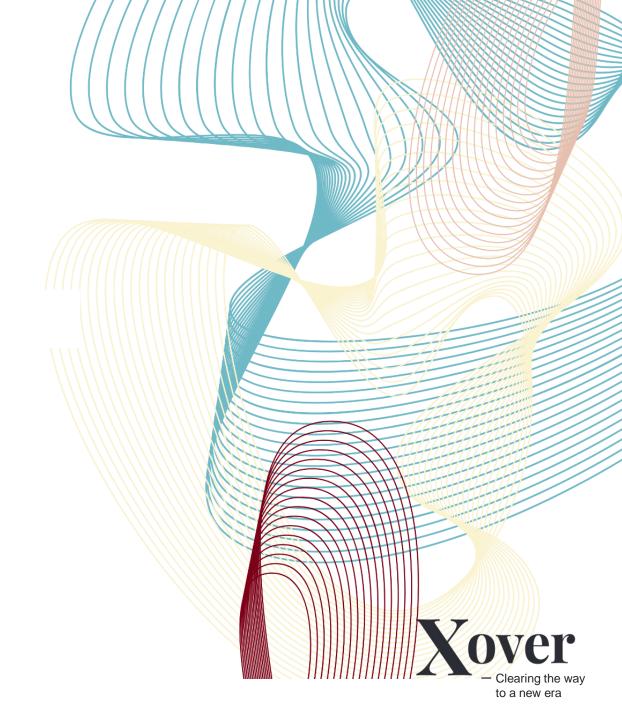
# Shizuoka Financial Group FY2025 1H IR Presentation

November 20, 2025 Hisashi Shibata President



# **Key messages**

FY2025 1H Financial Results

- > Strong positive trend in net income, which rose JPY 11.7 bn YoY to JPY 46.5 bn (progress rate of 57.4%).
  - Gross operating profit for Shizuoka Bank (nonconsolidated) up JPY 7.8 bn YoY, centered on net interest income
- ➤ Based on recent progress, we revised full-year performance forecasts upward, with net income now anticipated to be JPY 86.0 bn, JPY 5.0 bn higher than initially forecast.

Efforts to increase corporate value

- > At 0.88, PBR is steadily improving toward the target of 1, as we strive to raise ROE still higher.
  - Bottom-line earnings are growing due to effective balance sheet management under conditions of rising interest rates and other initiatives.
  - Capital controls are increasingly important as equity capital increases with rising stock prices
- Seeking to boost the expected growth rate and targeting growth through investments in strengthening management foundations and other initiatives

Capital policies

- Enhancing returns to shareholders based on improved profit levels and capital efficiency conditions.
  - Planned dividends for FY2025 revised upward and now projected to increase by JPY 18 YoY (vs. an initial projected increase of JPY 6)
  - Commencement of purchase of treasury stock announced (max.: 10 million shares, JPY 20.0 bn)
- > Strategic shareholdings reduction target (acquisition cost basis) in the five-year Mediumterm Business Plan achieved two and a half years ahead of schedule.

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# Summary of FY2025 interim financial results (consolidated)

1H net profit increased YoY by JPY 11.7 bn, mainly due to growth in consolidated gross operating profit centered on net interest income and gain on stocks (progress rate of 57.4%).

	<b>5</b> )/000/		YoY change		
(JPY bn, %)	FY2024 1H	FY2025 1H	Increase/ decrease	Increase/ decrease (%)	
Gross operating profit Record high	96.2	105.1	+8.9	+9.2	
Operating expenses (-)	48.5	52.6	+4.1	+8.4	
Share of profit (loss) of entities accounted for using equity method	0.8	-0.1	-0.9	_	
Net operating profit*1 Record high	50.1	54.1	+4.1	+8.1	
Credit-related costs (-)	2.8	2.9	+0.1	+4.0	
Gain (loss) on stocks	3.2	15.2	+12.0	+376.5	
Ordinary profit Record high	49.9	65.9	+16.1	+32.2	
Extraordinary profit (loss)	-0.9	-0.7	+0.2	+22.6	
Net income before taxes	49.0	65.3	+16.3	+33.2	
Total income taxes (-)	14.2	18.7	+4.6	+32.2	
Net income*2 Record high	34.8	46.5	+11.7	+33.6	
ROE (based on net assets)	5.7	7.6	+1.9		
ROE (based on shareholder equity)	7.2	9.3	+2.0	_	

Gross operating profit

JPY 105.1 bn (up for fourth consecutive period)

Increase of JPY 8.9 bn due mainly to an increase in gross operating profit for Shizuoka Bank nonconsolidated (+JPY 7.8 bn) centered on net interest income

Net operating profit

JPY 54.1 bn (up for fourth consecutive period)

Increase of JPY 4.1 bn due to increase in gross operating profit, despite increase in operating expenses (+JPY 4.1 bn)

Progress rate: 55.8%

**Ordinary profit** 

JPY 65.9 bn (up for the first time in two periods)

Increase of JPY 16.1 bn due mainly to increase in gains on stocks (+JPY 12.0 bn) associated with reductions in strategic shareholdings

Progress rate: 57.4%

Net income

JPY 46.5 bn (up for second consecutive period)

Increase of JPY 11.7 bn due mainly to top-line growth centered on net interest income and increase in gains on stocks

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<sup>\*1</sup> Net operating profit = net operating profit for Shizuoka Bank (nonconsolidated) + consolidated ordinary profit - ordinary profit for Shizuoka Bank (nonconsolidated)

<sup>\*2</sup> Net income attributable to owners of the parent

# Results for major Group companies (1)

# Shizuoka Bank, Nonconsolidated

Each profit stage grew sharply, due mainly to higher net interest income backed by rising JPY interest rates.

			YoY ch	nange
	(JPY bn, %)	FY2025 1H	Increase/ decrease	Increase/ decrease (%)
Gross operating profit	Record high	95.2	+7.8	+8.8
Net interest income		83.1	+13.3	+19.0
Fees and commissions		14.6	-0.6	-3.9
Trading income		0.6	-0.1	-16.3
Other operating profit		-3.1	-4.8	-
(Income related to JGBs and	d other bonds)	(-4.6)	(-5.4)	-
(Foreign exchange trading p	profit)	(8.0)	(+0.1)	(+10.9)
Expenses (-)		45.9	+2.3	+5.3
Actual net operating profit*		49.3	+5.5	+12.4
Provision for general allowance for (-)	or loan losses	-1.4	+0.2	-13.4
Net operating profit	(Record high)	50.7	+5.2	+11.5
Nonrecurring profit and loss		12.0	+12.1	-
Bad debt written-off (-)		3.9	-0.1	-2.4
Gain (loss) on stocks		15.1	+12.0	+393.5
Ordinary profit	Record high	62.5	+17.2	+38.0
Extraordinary profit (loss)		-2.1	-1.2	+129.9
Net income before taxes		60.5	+16.1	+36.2
Total income taxes (-)		17.0	+4.7	+37.9
Net income	Record high	43.5	+11.4	+35.5
Credit-related costs (-)		2.4	+0.2	+6.7

Overall earnings for Group companies remained in an increasing trend.

(Left: FY2025 1H results; right: YoY change)

(JPY bn)	Shizugin TM Securities					Shizugin Management Consulting	
Gross operating profit	5.0	+0.3	1.7	-0.1	0.7	-0.2	
Expenses (-)	3.3	3.3 +0.1		-0.1	0.7	-0.0	
Ordinary profit	1.7	+0.2	8.0	0.0	0.1	-0.1	
Net income	1.2	+0.2	0.6	+0.1	0.1	-0.1	

	Shizuoka	a Capital SFG Marketing		SFG Real Estate ing Investment Advisors		
Gross operating profit	0.2	-0.1	0.0	0.0	0.6	+0.2
Expenses (-)	0.2	0.0	0.0	-0.0	0.1	0.0
Ordinary profit	0.1	-0.1	-0.0	0.0	0.5	+0.1
Net income	0.0	-0.1	-0.0	0.0	0.3	+0.1

	Shizuoka Bank subsidiaries (11 companies*)			
Gross operating profit	8.1	+0.9		
Expenses (-)	5.6	+0.9		
Ordinary profit	2.6	-0.0		
Net income	1.8	-0.0		

(17 companies, not including Shizuoka Bank)							
FY2025 1H YoY cha							
Ordinary profit	5.7	+0.1					
Net income	4.1	+0.1					

**Total for consolidated subsidiaries** 

Major Group companies other than Shizuoka Bank

<sup>\*</sup> Shizugin Saison Card Co., Ltd. was made a new consolidated subsidiary in July 2025.

<sup>\*</sup> Actual net operating profit = net operating profit + provision for general allowance for loan losses

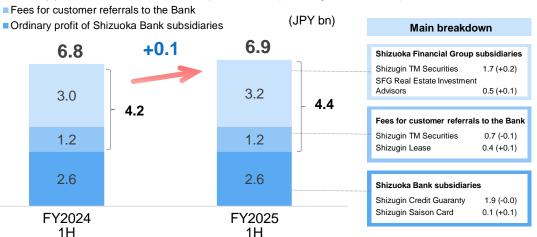
# Results for major Group companies (2)

Profit contributed by Group companies other than Shizuoka Bank continues to increase. We will continue striving to grow consolidated earnings by strengthening cooperation among Group members.

# **Profit contributions of Group companies**

Group company profit contributions, including fees for customer referrals to the Bank, are growing steadily.

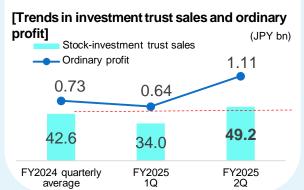
Ordinary profit of Shizuoka Financial Group subsidiaries (excluding Shizuoka Bank)



# **Group company initiatives**

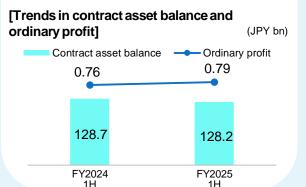
# **Shizugin TM Securities**

Returning to a growth track as future uncertainty eases Business lines expected to continue growing with favorable sales of investment trusts, etc.



# **Shizugin Lease**

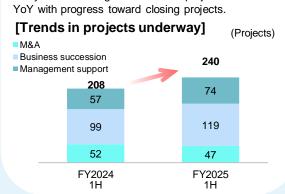
Despite flat asset balances due to lengthening acceptance inspection periods for lease contracts and other factors, profits remain high.



# **Shizugin Management Consulting**

Steady growth in projects underway in three main seaments

Full-year consulting revenues are projected to increase



# **Shizuoka Capital**

business succession fund, following the Shizuoka-Yamanashi Alliance Fund.

of employment and other aspects



Established the Mt. Fuji/Alps Alliance Fund as new

Contributing to regional economic vitalization in terms

NEW



# **SFG Marketing**

Steadily building name recognition and increasing numbers of business contracts by providing marketing support and solutions to labor shortages and other community issues



### SFG Real Estate Investment Advisors

Positive performance in terms of both contracts received and earnings exceeded the fiscal year plan. Balance of asset management contracts reached JPY 100.0 bn.

### [Trends in asset management contracts and ordinary profit]



# **Net interest income** (Shizuoka Bank nonconsolidated)

Steady growth in the domestic segment, due mainly to an increase in interest on loans with rising JPY interest rates, drove net interest income up by JPY 13.3 bn YoY overall.

# Breakdown of net interest income

	(JPY bn)	FY2023 1H	FY2024 1H	FY2025 1H	YoY change
Net	t interest income	62.7	69.9	83.1	+13.3
	Domestic	57.9	62.9	72.8	+9.9
	Interest on loans	46.3	49.2	64.0	+14.7
	Interest and dividend on securities	11.6	15.7	18.9	+3.1
	(Bonds)	4.3	6.0	7.5	+1.5
	(Investment trusts)	0.4	0.8	1.3	+0.5
	Funding costs (-)	0.6	3.5	13.3	+9.9
	(Interest paid on deposits, etc.) (-)	0.4	1.8	10.9	+9.1
	Other	0.7	1.4	3.1	+1.8
	International	4.7	6.9	10.3	+3.4
	Interest on loans	22.3	23.2	20.5	-2.7
	Interest and dividend on securities	12.5	15.9	16.8	+0.9
	(Bonds)	12.2	14.1	13.6	-0.5
	(Investment trusts)	0.0	0.3	1.2	+0.9
	Funding costs (-)	37.7	36.2	29.9	-6.3
	(Interest paid on deposits, etc.) (−)	19.8	18.5	15.0	-3.5
	Other	7.7	4.1	2.9	-1.2

# 

### Yields, interest margin FY2024 FY2025 1H 1H YoY change 1.27 Yield on loans 1.01 +0.26 Yield on deposits, 0.03 0.18 +0.15 etc. Loan-deposit rate 0.98 +0.10 1.08 spread Yield on funds 0.97 1.25 +0.28 management Cost of fund 0.68 0.86 +0.18 raising Total margin 0.29 0.39 +0.09

# Loan balance (average balance)

# Average balance Yields +33.2 752.8 786.0 FY2024 1H FY2025 1H Balance factors: +1.0; Forex factors: -0.2; interest rate factors: -3.5

# Yields, interest margin

FY2024 FY2025

	1H	1 1 2023 1H	YoY change
Yield on loans	6.14	5.21	-0.93
Yield on deposits, etc.	4.70	3.62	-1.08
Loan-deposit rate spread	1.44	1.58	+0.14
Yield on funds management	4.80	4.51	-0.28
Cost of fund raising	4.12	3.48	-0.64
Total margin	0.67	1.02	+0.35

# **Fees and commissions**

Fees and commissions at the Bank (nonconsolidated) decreased YoY due mainly to increased costs associated with a decrease in group trust dividends. Consolidated fees and commissions increased by JPY0.6 bn YoY.

# **Fees and commissions**

	(JPY bn)	FY2023 1H	FY2024 1H	FY2025 1H	YoY change
[Consolic	lated] Fees and commissions	22.2	25.8	26.4	+0.6*1
[Shizuoka Bank nonconsolidated] Fees and commissions		13.3	15.2	14.6	-0.6
	Fees and commissions income	19.0	21.0	21.3	+0.3
	Fees and commissions expenses (-)	5.7	5.9	6.7	+0.9*2

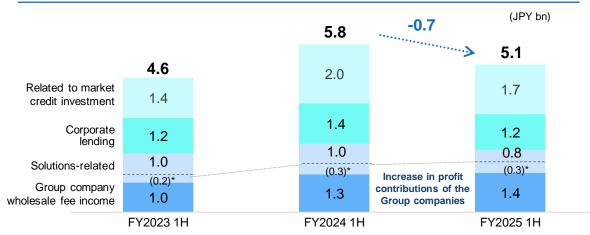
<sup>\*1</sup> Including an increase of JPY 0.5 bn due to making Shizugin Saison Card Co., Ltd. a consolidated subsidiary

### **Major items**

Wholesale fee income		4.6	5.8	5.1	-0.7
	Related to market credit investment	1.4	2.0	1.7	-0.3
	Corporate lending (syndicated loans, etc.)	1.2	1.4	1.2	-0.2
Solutions-related (business matching, support for subsidies, etc.)		1.0	1.0	0.8	-0.3
	Group company* wholesale fee income	1.0	1.3	1.4	+0.0
Other lending (home loan fee income, etc.)		3.3	3.7	4.2	+0.5
Fee inc	ome on customer assets	5.7	6.5	6.8	+0.3
	Shizuoka Bank (insurance, investment trust)	2.9	2.5	2.5	+0.0
	Shizugin TM Securities (investment trust)	2.8	4.1	4.3	+0.2
Forex fe	ee income (revenues, expenditures)	2.6	2.8	3.0	+0.3
[Shizuo	ka Bank nonconsolidated] Trading income	0.4	0.7	0.6	-0.1

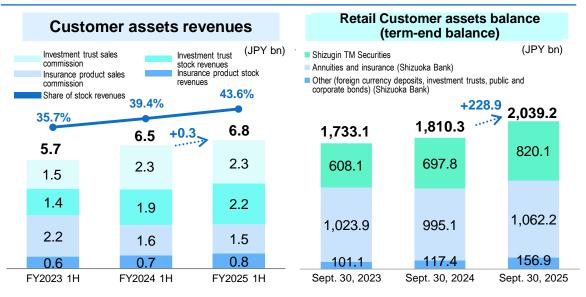
<sup>\*</sup>Total ordinary profit for the following four companies: Shizugin Management Consulting, Shizugin Lease, SFG Marketing, and SFG Real Estate Investment Advisors

# Wholesale fee income



<sup>\*</sup> Figures in parentheses under solutions-related fees and commissions are fees and commissions paid by Group companies to Shizuoka Bank.

# Revenues/balance on customer assets (Shizuoka Bank, Shizugin TM Securities)



<sup>\*2</sup> Including an increase of JPY 0.5 bn due to lower group trust dividends

# **FY2025 forecasts**

Revised full-year performance forecasts, due mainly to growth in net interest income for Shizuoka Bank (nonconsolidated).

Forecast ordinary profit of JPY 124.0 bn (up JPY 6.0 bn from initial plans) and net income of JPY 86.0 bn (up JPY 5.0 bn from initial plans) on a consolidated basis.

(JPY bn)

							(JPY bn)
		FY2024 results	FY2025 initial forecast (A)	FY2025 revised forecast (B)	Change (B-A)	FY 2025 1H results (C)	Progress rate (C/B)
	Ordinary profit	102.1	118.0	124.0	+6.0	65.9	53.1%
ited	Net income attributable to owners of the parent	74.6	81.0	86.0	+5.0	46.5	54.0%
d a	ROE (based on net assets)	6.3%	7.0%	7.2%	+0.2 pt	7.6%	
ij	ROE (based on shareholder equity)	7.7%	8.0%	8.6%	+0.6 pt	9.3%	
Consolidated	OHR*1	51.9% (49.1%)	51.6% (50.9%)	55.3% (47.6%)	+3.7 pt (-3.2 pt)	49.9% (47.8%)	_
Ö	CET1 ratio *2	16.29% (13.01%)	15.73% (13.24%)	16.10% (13.92%)	+0.37 pt (+0.68 pt)	17.67% (13.82%)	_
	*1 The figures in parentheses () are based on *2 The figures in parentheses () represent esti Basel III framework.		plication of the finalized				
	Core gross operating profit *	177.9	185.3	199.0	+13.7	99.8	50.1%
	Gross operating profit	167.4	182.5	168.0	-14.5	95.2	56.6%
Αφ	Net interest income	149.3	159.0	167.5	+8.5	83.1	49.6%
an ate	Fees and commissions	27.5	26.5	27.5	+1.0	14.6	52.9%
Shizuoka Bank nonconsolidated	Trading income	1.0	0.5	1.0	+0.5	0.6	55.8%
ok 1SC	Other operating profit	-10.4	-3.5	-28.0	-24.5	-3.1	11.0%
ZOI	Expenses (-)	86.5	90.0	92.0	+2.0	45.9	49.8%
Shi	Ordinary profit	91.3	107.0	115.0	+8.0	62.5	54.3%
ے ''	Net income	66.7	72.5	80.0	+7.5	43.5	54.3%
	Credit-related costs (-)	4.4	6.0	6.0	_	2.4	40.7%

<sup>\*</sup> Core gross operating profit = gross operating profit - income related to JGBs and other bonds

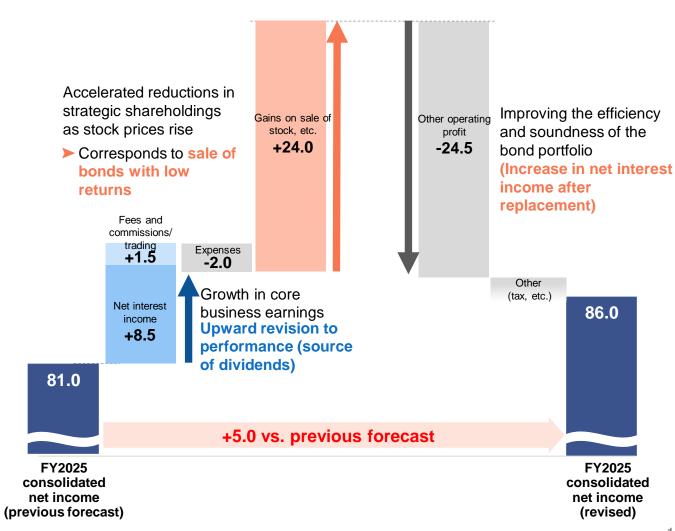
# **Key points of revisions to FY2025 forecasts**

Forecast consolidated net income has been revised upward (by JPY5.0 bn, with dividend/share revised upward by JPY6) in light of steady progress in core business earnings, centered on net interest income.

Bottom-line profit is projected to show a steady trend, reflecting factors such as growth in gains on sale of stock, as we strive to achieve improved asset efficiency and soundness through the sale of bonds with low returns.

			Previous	FY2025 full-	
		(JPY bn)	forecast	year forecast (revised)	Difference
ated	Or	dinary profit	118.0	124.0	+6.0
Consolidated		et income attributable owners of the parent	81.0	86.0	+5.0
Con	R	DE (based on net assets)	7.0%	7.2%	+0.2 pt
eq	Gross operating profit		182.5	168.0	-14.5
dat		Net interest income	159.0	167.5	+8.5
Shizuoka Bank nonconsolidated		Fees and commissions	26.5	27.5	+1.0
00		Trading income	0.5	1.0	+0.5
non		Other operating profit	-3.5	-28.0	-24.5
Ā	Expenses (–)		90.0	92.0	+2.0
Ba	Cr	edit-related costs (-)	6.0	6.0	_
o ka	Gains on sale of stock, etc.		19.0	43.0	+24.0
izu	Ordinary profit		107.0	115.0	+8.0
Sh	Ne	et income	72.5	80.0	+7.5

# **Key points of revisions to forecasts**





**Efforts to Increase Corporate Value** 

# Efforts to increase corporate value -Current conditions and policies-

**PBR** 

improvements

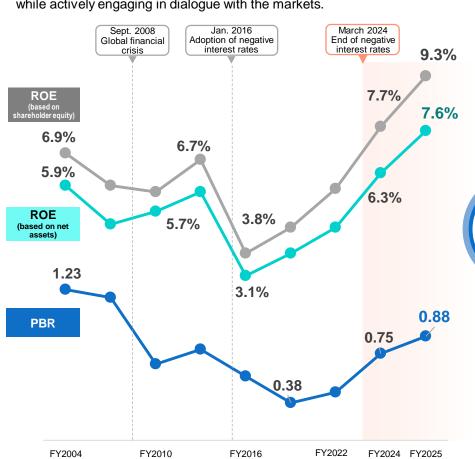
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ROE increased due to growth in core business earnings, centered on net interest income; PBR is improving steadily toward the target of 1. The Group will continue to improve PBR to 1 swiftly by further increasing ROE and strengthening management foundations while enhancing dialogue with the markets.

# PBR and ROE trends (current conditions)

PBR is improving steadily as ROE has climbed since the end of negative interest rates.

We will continue to pursue a PBR of 1 by implementing growth strategies while actively engaging in dialogue with the markets.



# Our thoughts on increasing the Shizuoka Financial Group's corporate value (reposted)

The Group will strive to improve PBR through efforts to achieve sustainability KPIs and active dialogue with stakeholders.

# Capital efficiency as a joint stock company Increasing ROE



Controlling capital

A perspective essential to the growth of a regional financial institution

# Sustained growth in earnings

- Sustained community growth
- Strengthening management foundations

# Reducing equity capital costs

- Proactive disclosure
- Proactive dialogue with shareholders and investors



**Consolidated ordinary profit Consolidated ROE Consolidated OHR Consolidated CET1 ratio** 

First Medium-term Business Plan

-Sustainability KPIs-

Increasing

ocial value creation

**Customer satisfaction with Group transactions** Carbon neutrality (Scopes 1, 2) **Group employee engagement** 

Rate of population change **Real GDP Reductions in GHG** emissions



**Enhancing disclosure and** dialogue through IR activities, etc.



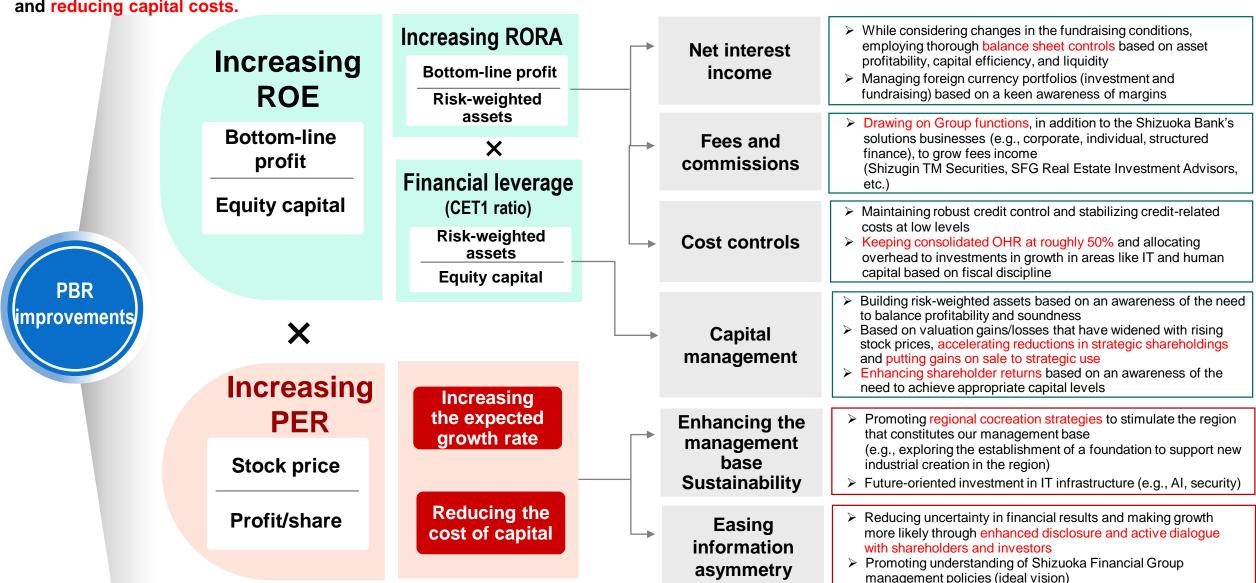


# Efforts to increase corporate value -Logic tree-

Striving to control capital appropriately at optimal levels and further improve ROE while increasing earnings capabilities by growing the top line and controlling costs.

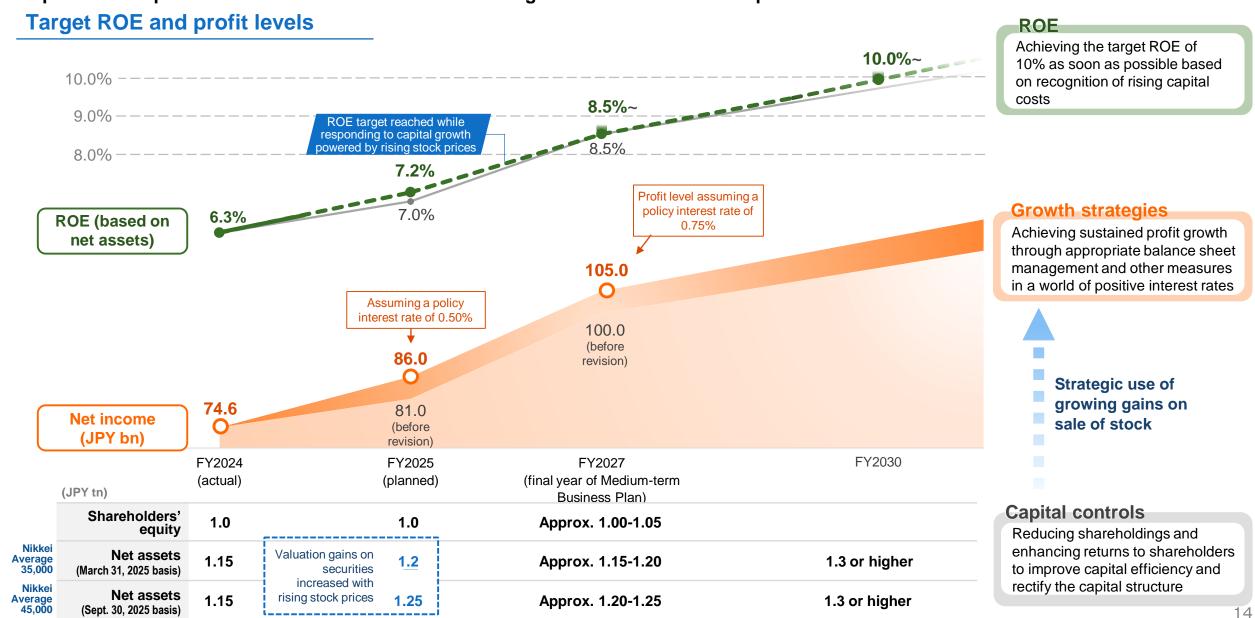
In addition to strengthening management foundations to increase the expected growth rate, enhancing disclosure to alleviate information asymmetry,

and reducing capital costs.



# Approach to target ROE level \_-Trends in ROE, profit, and capital-

The Group will pursue the Medium-term Business Plan's ROE target and swiftly achieve ROE of 10.0% while responding to fluctuations in profit and capital levels attributable to factors like rising interest rates and stock prices.



# Balance sheet control (1) -Our perspective on yen balance sheet management-

Improving the overall profitability, soundness, and efficiency of the yen balance sheet by enhancing fundraising initiatives and building investment assets in response to a world of positive interest rates.

Examples of courses of action in response to a world of positive interest rates

# > Corporate lending, consumer loans

- Continuing to pursue balance growth while securing appropriate profitability amid rising interest rates
- (2) Considering shifting low-yield assets off the balance sheet to improve funds efficiency
- Study of securitization of home loans begins (November 2025)

### Market credit investment

Reducing the low-profit asset balance via distribution and on-time collection; selecting transactions to shift toward high-ROA/RORA assets

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### > JPY bonds

- (1) In light of rising interest rates, building investment balances based on replacement of bonds and appropriate risk management
- (2) Securing stable carrying revenues by building a laddered portfolio over the medium to long term

### **Equities**

Based on the policy for reducing strategic shareholdings, reducing holdings of shares not recognized to be meaningful holdings or economically sound

Yen balance sheet structure (September 2025 monthly averages)

Liabilities **Assets JPY 14.1 tn JPY 14.1 tn** Loans JPY 10.1 tn Deposits JPY 11.4 tn Corporate, **JPY 9.6 tn JPY 7.7 tn** Retail individual Market credit **JPY 0.4 tn JPY 3.1 tn** investment **Public JPY 0.4 tn** sector Securities JPY 2.3 tn **JPY 1.8 tn** JPY bonds **Short-term market** fundraising JPY 1.4 tn **JPY 1.4 tn BOJ loans** Deposits at BOJ JPY 0.7 tn Other liabilities JPY 0.4 tn Yen investments, call loans, etc. JPY 0.5 tn Equity capital JPY 0.8 tn Other assets JPY 0.5 tn

Courses of action for fundraising to support balance sheet growth

- > Securing highly sticky deposits
  - Top priority due to the need for fundraising to achieve stable long-term balance sheet growth
- Spending to secure strategic deposits Increasing the likelihood of balance sheet growth by increasing deposit balances as a means supplemental to highly sticky deposits

Enhancing efforts related to deposits, an important management foundation and source of competitive strength

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# > BOJ loans

Balances to decrease on maturity due to end of new lending under the BOJ program to support increased lending

Exploring alternative stable longterm fundraising

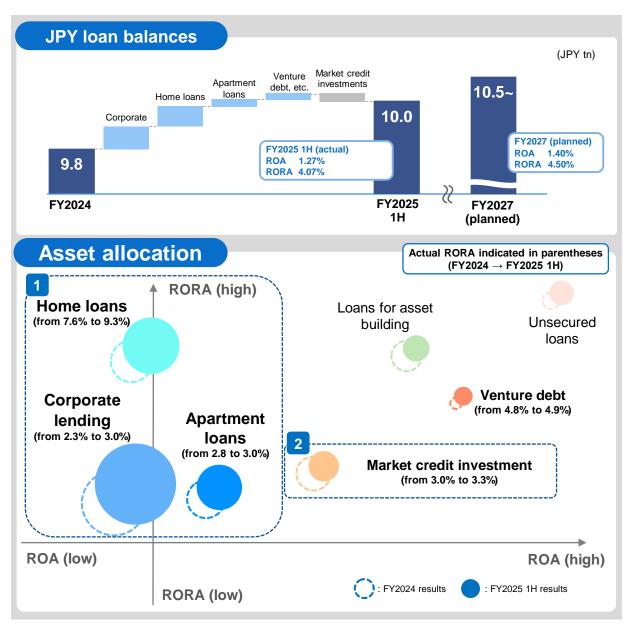
Exploring supplemental fundraising aside from deposits while accounting for term, cost, and stability

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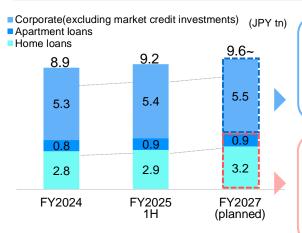
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# Balance sheet control (2) -Loans

Pursuing continuing growth in corporate and consumer loan balances while maintaining appropriate profitability in light of rising interest rates In market credit investments, increasing ROA and RORA across the portfolio through selective projects.



# 1 Loans for which balance increases are targeted (corporate, consumer loans)



### -Corporate lending-

Achieving both growth in balances and ensuring appropriate profitability

Within Shizuoka Prefecture: Enhancing regional market share through the provision of comprehensive support services, including group functions

Outside Shizuoka Prefecture: Growing balances with profitability in mind

### -Home loans, apartment loans-

Continuing to grow balances with the greater Tokyo area positioned as a growth driver

Kanagawa: Maintaining and increasing the annual growth rate to about 10%

**Tokyo**: Capturing demand for funding needs in the greater Tokyo area and its concentrated population by enhancing loan facilities, and other measures

# 2 Market credit investments to improve profitability

Replacing assets with higher profitability to improve ROA and RORA, in the field of JPY market credit investments.

	(JPY bn)	FY2024	FY2025 1H	Change
Total JPY market credit	Average balance	471.7	426.6	-45.1
investments	ROA	1.74%	2.06%	+0.32 pt
Investments	RORA	3.04%	3.33%	+0.29 pt
Of which cornerate	Average balance	164.7	123.7	-41.1
Of which, corporate	ROA	1.14%	1.21%	+0.06 pt
bonds repackaging loans	RORA	3.53%	4.23%	+0.69 pt
	Average balance	60.8	55.3	-5.6
Of which, project finance	ROA	1.42%	1.68%	+0.26 pt
	RORA	1.96%	2.24%	+0.28 pt
Of which real estate	Average balance	197.1	195.6	-1.6
Of which, real estate	ROA	2.18%	2.49%	+0.30 pt
nonrecourse loans	RORA	2.61%	2.91%	+0.29 pt

These loans contribute to profit from fees and commissions \* in addition to net interest income.

<sup>\*</sup> FY2025 1H commissions on project structuring: JPY 0.7 bn

### **Balance sheet control (3)** -JPY bonds portfolio management-

Bringing the ROE target closer by putting increased gains on sale of stock from rising stock prices to strategic use and reshuffling the JPY bonds portfolio.

Securities investment policy based on changes in the environment

# Recent changes in the environment

# Rising stock prices

### Valuation gains increase on securities holdings

(Valuation difference also accounts for a larger percentage of equity capital.)

### [Trends in balance of shareholdings (JPY bn)]

	Mar. 31, 2025	Sept. 30, 2025	Change	
Balance of shares	470.6	552.9	+82.3	
(Valuation gains/losses)	(375.1)	(458.3)	(+83.2)	

Rapid increase due to recent high stock prices

# Rising yen interest rates

Net interest income increasing with rising interest rates

(Valuations of low-yield assets worsening)

# Overview of strategic replacement operations (beginning in FY2025 3Q)

- > Reducing shareholdings to improve capital efficiency by capturing the timing the timing when unrealized gains on stock rise sharply
- > Allocating gains on sale of stock to replacement operations for a more efficient and sounder bonds portfolio to increase future interest income

### Securities slated for sale

(JPY bn)

	Balance	Yield	Gain/loss on sale
JPY bonds	445.8	0.109%	-26.0
Equities	(Acquisition cost) 4.2	-	+25.0

Allocation of a certain portion of increased unrealized gain

### Securities planned for replacement

(JPY bn)

	Balance	Yield
JPY bonds	580.0	1.54%

# Structural changes to the yen portfolio

Replacement operations are expected to boost overall yield on the JPY bonds portfolio by 0.40 pt. to 1.20%.

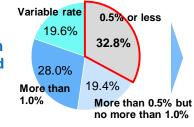
	September 2025 (Before replacement)		
(JPY bn)	Balance	Yield	
JGBs	1,045.9	0.82%	
Municipal bonds	128.5	0.17%	
Public bonds	233.2	0.69%	
Corporate bonds, etc.	340.0	1.06%	
Total	1,747.5 <b>0.8</b>		
Average holding period		7.03 years	

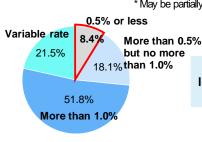
After JPY bond portfolio reshuffle (projected)		
Balance	Yield	
1,322.9	1.30%	
7.4	0.61%	
211.5	0.75%	
340.0	1.06%	
1,881.7	1.20%	
6.97 years		

Results			
Balance	Yield		
+277.0*	+0.48 pt		
-121.1	+0.44 pt		
-21.7	+0.06 pt		
-	-		
+134.2	+0.40 pt		
-0.06 years			
tially shifted to comorate bonds etc			

\* May be partially shifted to corporate bonds, etc.

**Structural** changes in bonds held (by yield)





Sharp decrease in low-yield (0.5% or less) bonds

# Results of replacement operations

# Securing stable interest income

(Annualized resulting increase in earnings\* approx. + JPY 7.5-8.0 bn)

# Controlling capital levels through sales of equities

(plus strategic use of gains on sale)

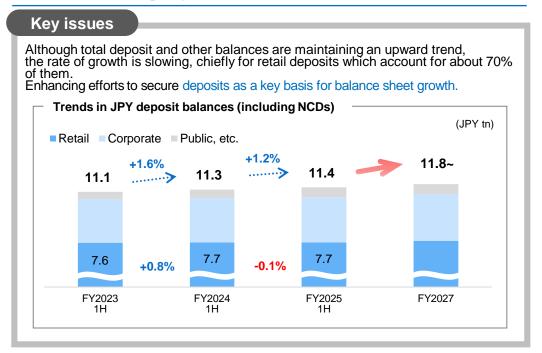
Increased likelihood of achieving **ROE** target

<sup>\*</sup> Interest on bonds sold (-) + dividends on equities sold (-) + interest on bonds purchased (+)

# Balance sheet control (4) -Fundraising strategy

Recognizing the importance of fundraising stability for supporting balance sheet growth, enhancing efforts to secure primarily highly sticky deposits.

# **Fundraising by deposits**



### Strategies for securing deposits Essential for the stable balance sheet growth and must be addressed as a top Securing highly sticky deposits priority. (JPY bn) Corporate JPY deposit balances Efforts to secure deposit shares in +68.9 3,053.0 line with loan shares 2.984.1 Corp-(Since December 2024) 2,946.7 orate Balance growth through these activities: +approx. JPY 25.0 bn FY2023 FY2024 FY2025 1H Securing of pension, salary payee accounts, supplementing opportunities to open accounts Retail in response to life events, etc. Focusing on long-term transactions with a broad range of individuals from youth to older adults As a supplemental means for raising sticky Strategic securing deposits deposits to increase deposit balances with incurring costs (1) Time deposits with interest rate Introducing various promotional Retail enhancements time deposits (2) Time deposits with catalog gift benefits Setting maximum interest rates and Showcasing local products to promote added value **Public** beyond interest rates secure strategically.

# **Fundraising other than deposits**

# Key issues

Following the termination of new BOJ loans (the BOJ program to support increased lending), we must consider other stable long-term fundraising to replace BOJ loans, which will be decreasing due to maturity.

### **Projected BOJ loan balances**

September 30, 2025: JPY 1.4 tn (JPY 1.2 tn of which is through the program to support increased lending)

Approx. JPY 1.2 tn decrease through FY2027 (Amount of decrease in FY2025 :JPY 0.3 tn)

# Alternative stable long-term fundraising



Asset

BOJ climate change system , etc. Implementing fundraising while accounting for term, cost, and stability as a supplemental means for boosting deposits

### ~Topics~ Initiation of consideration for securitization of home loans

Fundraising through securitization of claims on home loans already executed, for sale to institutional investors

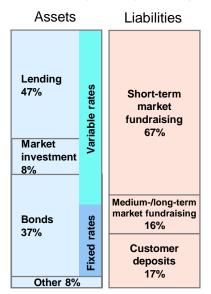
In addition to serving as a means of stable long-term fundraising, this will also help to improve asset efficiency on the asset-management side (verify feasibility and other factors through future consideration).

# Foreign currency portfolio management

Portfolio management conscious of fundraising costs led to continuing margin growth. Net interest income on foreign currency is expected to continue growing.

# Foreign currency (USD) portfolio composition (September 2025)

- Building a portfolio resilient to interest rate fluctuations in which all lending involves variable rates
- ✓ Securing a margin through diversification of the fundraising structure



# [Distinguishing characteristics of foreign currency portfolio management]

1. Lending	In addition to focusing on yields, maintaining a structure in which all lending is at variable interest rates  Securing steady spreads independent of interest rate fluctuations
2. Bonds	Holding readily convertible bonds, with a majority consisting of foreign treasuries and other highly liquid assets
3. Medium-/ long- term market fundraising	Focusing on diversification of fundraising methods, terms, and regions Secured fundraising: Currency swaps through long-term conversion from JPY to USD
4. Customer deposits	Focusing on retention in addition to diversification by region, industry, and other characteristics

# Changes in yields on fund management and fundraising (international sales)

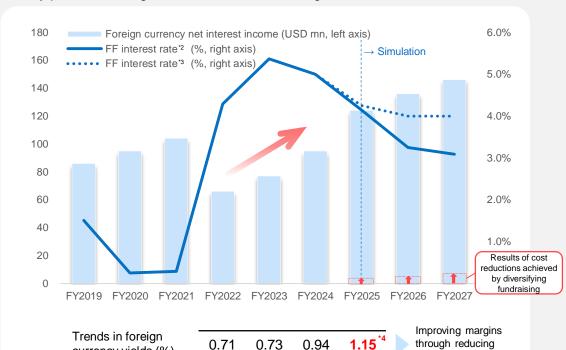
		FY2024 1H	FY2025 1H	YoY change	
Fund-management account		4.80%	4.51%	-0.29 pt	
	Loans	6.14%	5.21%	-0.94 pt	
	Securities	3.84%	4.09%	+0.25 pt	
Fundraising account		3.91%	3.25%	-0.65 pt	

Interest margin improved by 0.36 pt. with (1) improved yields through replacement of securities and (2) fundraising cost reductions achieved by diversifying the fundraising structure, resulting in:

An increase of **JPY 3.4 bn** in net interest income (YoY)

# Projected net interest income\*1 on foreign currency portfolio (assets and liabilities)

- The First Medium-term Business Plan interest rate scenario is premised on the US FF Rate remaining flat after falling to 4.0%.
- Maintaining an upward trend in net interest income on foreign currency through foreigncurrency portfolio management based on fundraising



<sup>\*1</sup> Total net interest income, including lending, securities, deposits, bonds, etc. (Estimated based on portfolio as of the end of September 2025)

currency yields (%)

19

fundraising costs

<sup>\*2</sup> FF interest rates based on market participant projections (updated after October 2025 FOMC)

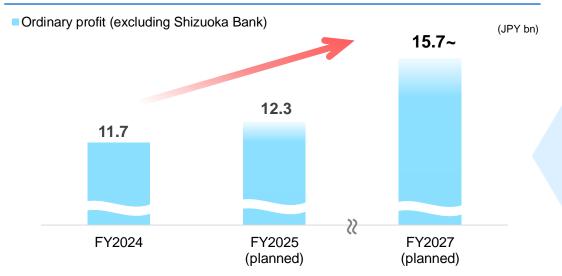
<sup>\*3</sup> May 2025 revised Medium-term Business Plan interest rate scenario

<sup>\*4</sup> As of FY2025 1H

# **Growth in Group company profits**

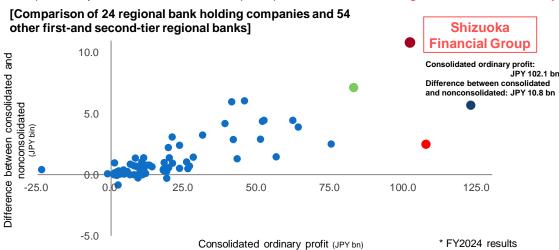
The earning capabilities of Group companies other than Shizuoka Bank are the strongest among regional banks; making the best use of enhanced Group functions to maximize fee revenue.

# **Projected ordinary profit of Group companies**



# Comparison of Group company profits (positioning map)

The profitability of Shizuoka Financial Group companies is ranked at the highest level in the industry



# Group companies driving revenue growth

# **Shizugin TM Securities**

- The balance of customer assets, centered on assets that generate stock revenues, are trending favorably and already exceeds the target for the final year of the Medium-term Business Plan.
- Leveraging growth in stock revenue, which tends to be relatively resistant to changing market conditions, to achieve topline growth, alongside sales commission revenue; swiftly achieving the profit/loss target for the final year of the Medium-term Business Plan

### [Revenue plans]

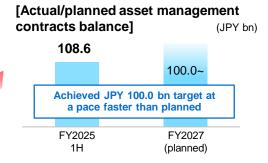
### FY2027 FY2025 1,498.4 (JPY bn) (Medium-term (planned) 1,370.0~ **Business Plan)** Gross operating profit 10.4 11.0 Trending above planned figures 6.3 6.6 Of which, sales commissions for final year of Medium-term 4.1 4.4 Of which, stock revenues **Business Plan** Expenses (-) 6.8 6.1 FY2025 FY2027 Ordinary profit 3.6 5.0 1H (planned)

# **SFG Real Estate Investment Advisors**

- Asset management contracts balance (including sub-asset management) is growing faster than planned and expected, reaching JPY 100.0 bn in the second year of actual operations.
- Creating social value through active involvement in community development, urban development, and other projects in partnership with local governments

### [Revenue plans]

(JPY bn)	FY2025 (planned)	FY2027 (Medium-term Business Plan)
Gross operating profit	1.2	1.8
Of which, asset-management fees	0.7	1.1
Of which, consulting fees, etc.	0.6	0.7
Expenses (–)	0.4	0.4
Ordinary profit	0.8	1.4



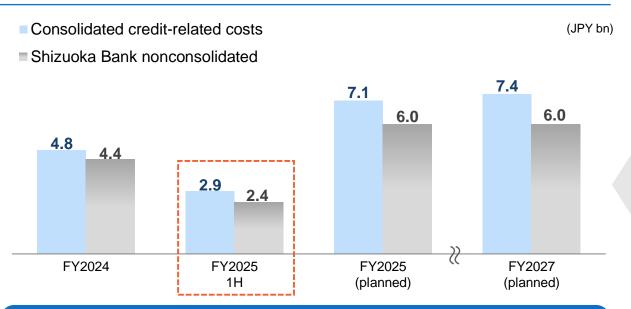
[Actual/planned balance of customer assets]

(JPY bn)

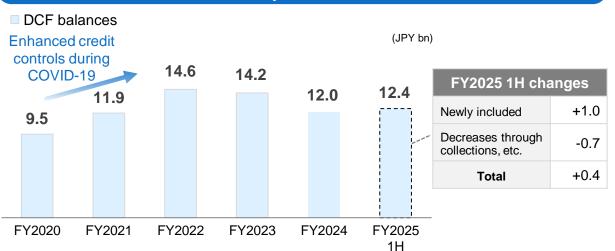
# Cost controls (1) -Credit-related costs-

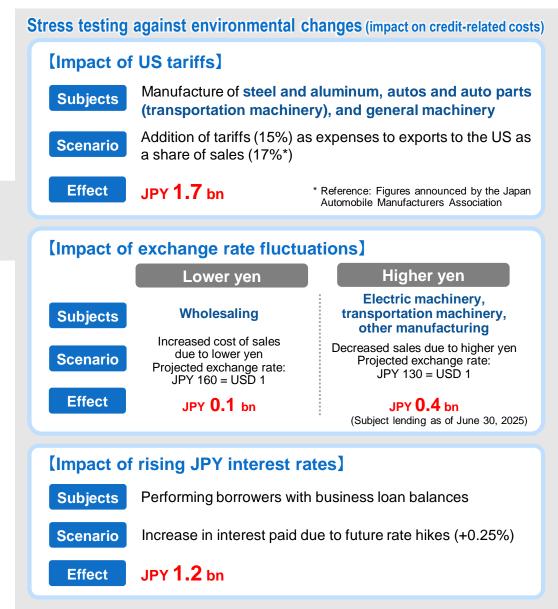
Managing credit-related costs appropriately while paying close attention to the impact of exchange rate and interest rate trends and other factors on regional firms.

# **Projected credit-related costs**



# Status of DCF-based preventive reserve balances

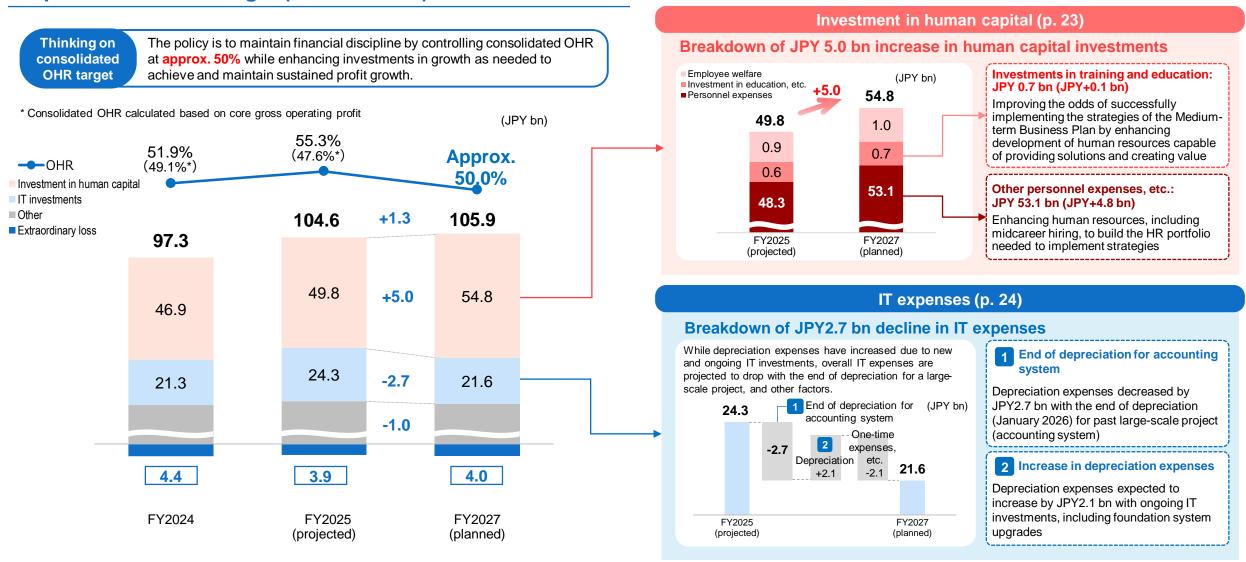




# Cost controls (2) -Expense controls

The policy is to Maintain financial discipline by controlling consolidated OHR at approximately 50% while enhancing investments for growth, including investments in human capital.

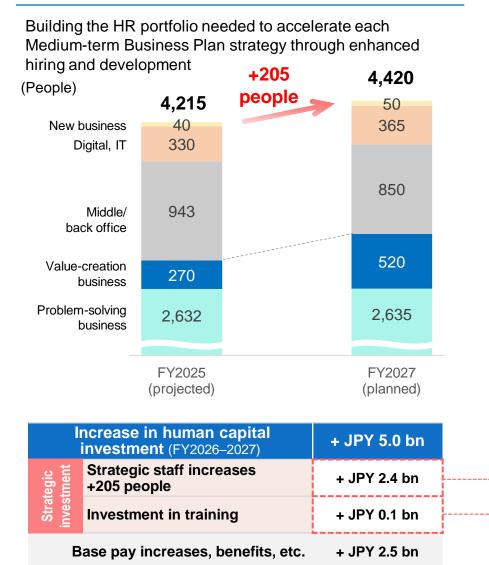
# **Expense level/OHR target (consolidated)**



# Medium- to long-term growth strategies (1) -Human resource allocation related to strategies

Contributing to topline growth by increasing strategic human resources through investments of human capital in hiring, training, etc. and allocation to priority fields.

# **Ideal Human resources portfolio**

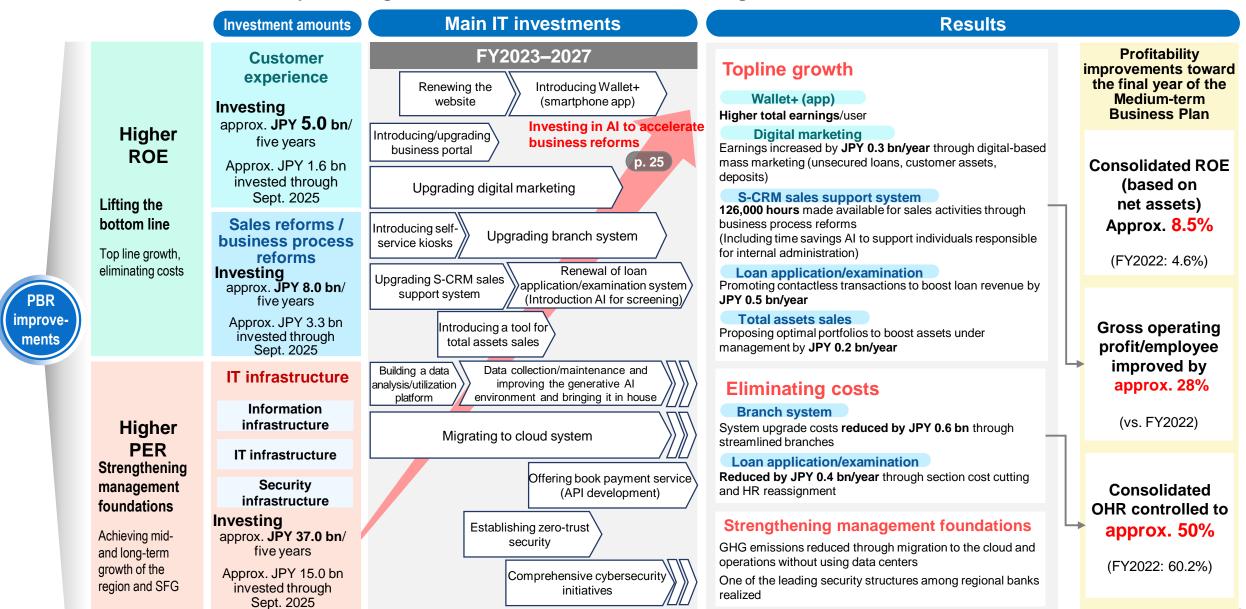


# Results of the expanding deployment of strategic human resources

-	oloyment of strate ources]	egic human	Staf assignr (205 pers	nent		e effects ) FY2027 (forecast)
ka Bank	Strengthening core ➤ Capital area strate loans) ➤ Global businesses	gies (corporate,	+100~1	115		olidated rating profit
Shizuoka	Business domain ex  ➤ Venture businesse  ➤ Wealth concierge,	es	+25~40		JPY 191.5 bn JPY 240.0 br	
SF	siness domain expan G Marketing G Real Estate Investm		+20		profit/ <sub> </sub>	perating person*
Shi Shi	rengthening core bus izugin TM Securities, S izugin Management Co izuoka Capital	Shizugin Lease,	+10		* Consolidated g	ross operating
Di	gital		+35			nprovements achieved sformation (DX), etc.
Cer	tification of strate	egic human re	sources]		ers certified as of mber 30, 2025 / FY202	Marching o
	Digital HR	Problem-so HR	olving	V	alue-creation HR	human resources*
	<b>82</b> /115	<b>543</b> /92	20		<b>282</b> /520	89.0%  * Assignment of certified huma resources to qualifying activity

# Medium- to long-term growth strategies (2) -IT investments to accelerate growth

Planning to invest approx. JPY 50.0–60.0 bn (approx. JPY 20.0 bn through FY2025 1H) in aggressive IT investments during the 1st Mid-term Business Plan period to grow the bottom line and enhance management foundations.



# Medium- to long-term growth strategies (3) -AI, data utilization-

Accelerating business reforms through AI and data utilization centered on the three themes of business process, sales activities, and customer contacts.

# **Business process**

### Now

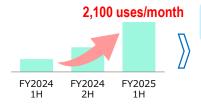
### Al to review unsecured loans

• Development for introducing AI to automated prior review

# **Replacing Inquiry Operations with AI Chatbots**

• Reducing inquiries handled by staff (12 operations)

### Using AI chat



# Workload reduction

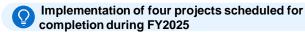
**Target:** Reducing number of applications inspected by humans by 20%

# **Future**

# Visualization of business flows and fundamental transformation

# Applying Al agents to everyday work

 Thorough revisions through workflow visualization and use of AI agents (e.g., meeting assistant AI and chat AI)



### Bringing Al development and infrastructure in house

- Promoting initiatives to bring generative AI apps in house
- Securing and developing specialized human resources

# Sales activities

### Now

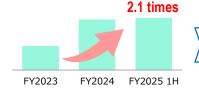
# Al to support individuals responsible for internal administration

 Achieving checking time savings, standardization, and overall progress in concluding insurance contracts

### **Data-driven insights and suggestions**

- Data analysis to contribute to strategy and formulation of measures
- · Data analysis to support effective marketing

### Meetings/day



# Improving earnings

**Target:** Freeing 35,000 hours/year for sales

### **Future**

# Qualitative and quantitative improvements in proposal activities

# Side-by-side AI for sales activities

 Labor savings and standardization in operations associated with sales, including meeting preparations and task management, by implementing AI in S-CRM

### Al to accelerate skills improvements

 Improving business skills and meeting quality through Al role-play training for new sales staff

# **Customer Contacts**

### Now

### Shizugin App, Wallet+

• Development for enhancing the functionality of Shizugin App and introducing Wallet+

# **Development of demand forecasting model**

- Predicting demand for customer assets (e.g., foreign currency deposits)
- Predicting counterparties at risk of money laundering, etc.

### Total app downloads



# Increasing customer numbers

**Target:** 1.2 million registered users of Shizugin app

# Future

# Improving customer experience value

### **Use of AI in customer contact**

 Using AI in customer contact points, such as providing AI summaries of website search results

### Use of AI at contact centers

• Using telephone, chat, etc. to improve customer service quality

# Medium- to long-term growth strategies (4) -Alliance strategy

Accelerating business alliances with Yamanashi Chuo Bank and Hachijuni Bank, which share community issues and potential, to achieve sustained growth for both the region and the Shizuoka Financial Group.

Aiming to achieve revenue effects of JPY20.0 bn (five-year cumulative total for three banks) as early as possible through swift measures that contribute to regional economic development.

# KPI for increasing corporate value

Revenue effects of JPY20.0 bn or more

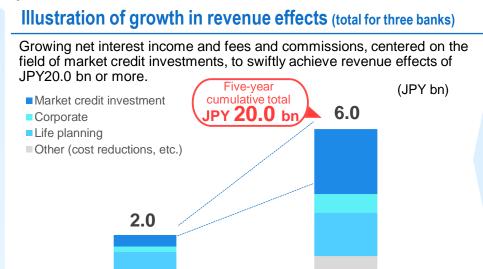
(five-year cumulative total for three banks)

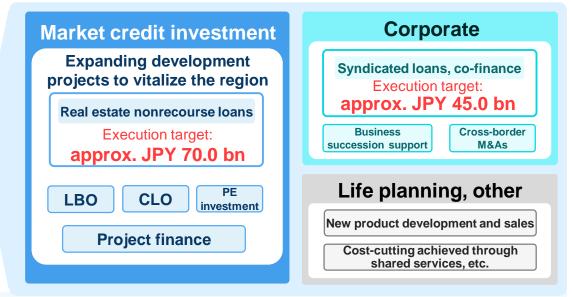


# KPI for social value creation

Total population growth in three prefectures

(Social population increase/decrease)





# Regional economic development initiatives

FY2025

(annual plan)

Attracting people, investments, and businesses by making the best use of the functions and networks of the three banks.

FY2029

(annual plan)

Support for real estate development

Support for reviving vacant homes

Support for sales channel growth

Events for wealthy customersa

Encouraging relocation

Support for foreign workers

Building the Mt. Fuji/Alps Alliance brand

Creating a virtuous cycle by strengthening brand power among the prospective relocation community and attracting people considering relocation.

Communicating information via relocation portal site
Holding relocation fairs, seminars
Addressing concerns about jobs, homes, and communities

Relocation support loans

HR matching business

# Medium- to long-term growth strategies (5) -VC business

Driving open innovation by providing comprehensive support for startup growth, from launch through IPO, and business matching with regional firms. Building virtuous growth cycles for startups, the community, and customers.

# The Shizuoka Financial Group VC business strategy

Attracting startups to the region by drawing on knowledge and networks built up over more than 10 years and providing support for growth to achieve virtuous open innovation cycles with regional firms.





➤ Supporting innovation by facilitating encounters between regional firms and startups

2019
TECH BEAT Shizuoka held



# 2024 Growth business support

### 2025 Pre-and Post-IPO Start-up Support Office established

➤ Providing support for the growth of companies around the time of their listing on the Growth Market, a stage for which little support is currently available

**2021** Startup support

### Start of venture debt handling

- ➤ Deploying related financing/loan services targeted at entrepreneurs
- ➤ Support leveraging the functions of Group companies



2014 Launch of capital and business partnerships with the Monex Group

➤ Launch of full-fledged investment in VC funds

# **Investing in 41 funds**

Startups: **1,082** 

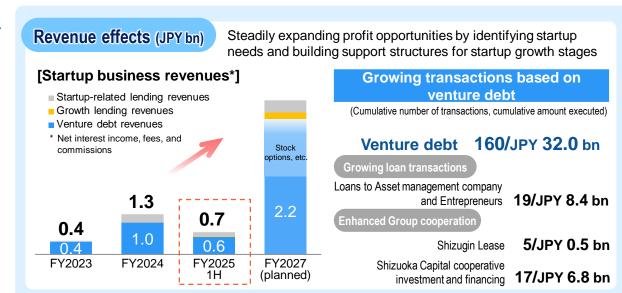
Pledged amount: **JPY30.9 bn** (As of September 30, 2025)

### **Expanding support menu**

Launching financing services for startups (venture debt)

Creating business matching opportunities by drawing on our networks

**Building networks across different industries** 



# Creating social value



# Increasing corporate value

# Regional innovation

Continuing to hold events like TECH BEAT Shizuoka to build the foundations for regional innovation and to stimulate industry

### [TECH BEAT Shizuoka results]

	First	
Number of exhibitor startups	56	1
Attendees	3,300	

Expanding matching opportunities with regional firms

# **Shizugin Startup Catalog**

Introducing regional firms to the technologies and services of 73 startups via the publication of this catalog



Cumulative number of business discussions: 3,300 Cumulative number of contracts: goal of 180 reached

11th

10,100

# Contributions of foundation activities to increasing corporate value

Consideration begin on establishing foundation to support new business development and new industrial creation by regional firms over the medium to long term.

Establishment of the Shizuoka Mirai Cocreation Foundation (planned for July 2026)

- Considering the establishment of a foundation to create industrial creation and solution projects.
- Based on a new cocreation facility to be established in Shizuoka Prefecture, cooperating with local businesses, local governments, educational institutions, startups, and others to build a local community that continually generates innovation.

Expertise and human resources accumulated through interindustry cooperation, VC businesses, etc.



Networking with diverse stakeholders, including local businesses, local governments, and startups

# Shizuoka Financial Group's strengths

### AS-IS

- Some 70% of core businesses in the region face challenges involving new business development
- While startups and entrepreneurs have high expectations for business growth in the region, there are issues with side-by-side support
- Networking is essential from a medium- to long-term widearea perspective



Establishment of Shizuoka Mirai Cocreation Foundation

### TO-BE

- Aiming to bring about results as if TECHBEAT Shizuoka were a functioning organization running throughout the year
- Medium- to long-term support for formulating solutions based on joint efforts with diverse stakeholders and side-by-side expert support

### **Vision**

Contributing to a local community that continually generates innovation

# Vision for contributing to increasing corporate value

• Boosting corporate value and medium- to long-term growth in the business foundations by making an impact on the community through foundation activities.

Shizuoka Financial Group's business activities



**Shizuoka Financial Group** 

Support for stable activities (Entrustment of 4 million shares of treasury stock)

Dividends

### Increasing corporate value

- Increasing deposits based on population growth
- > Increasing revenue opportunities through investment, finance, etc.

Increasing market capitalization, dividends

Shizuoka Mirai
Cocreation Foundation
(tentative name)

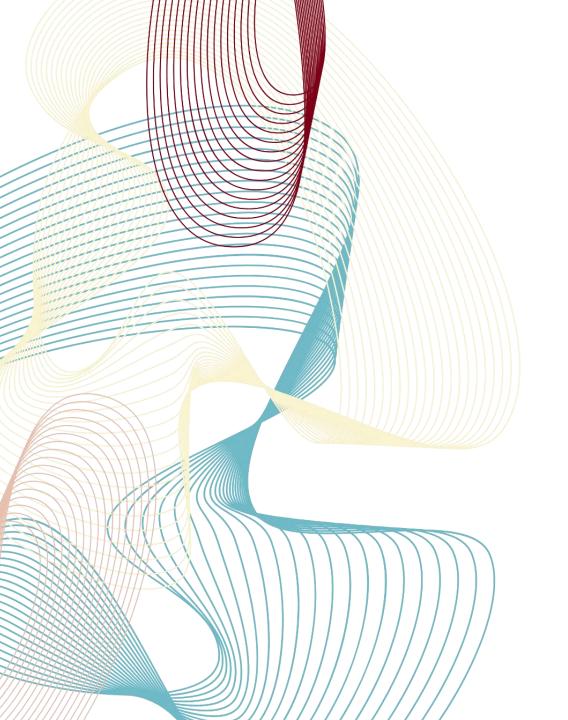
**Business activities** 

(Approx. 120cases/annually)

New business development by local firms Creating projects for regional solutions etc.

Social impact
Increasing Shizuoka prefectural GDP
Boosting social population





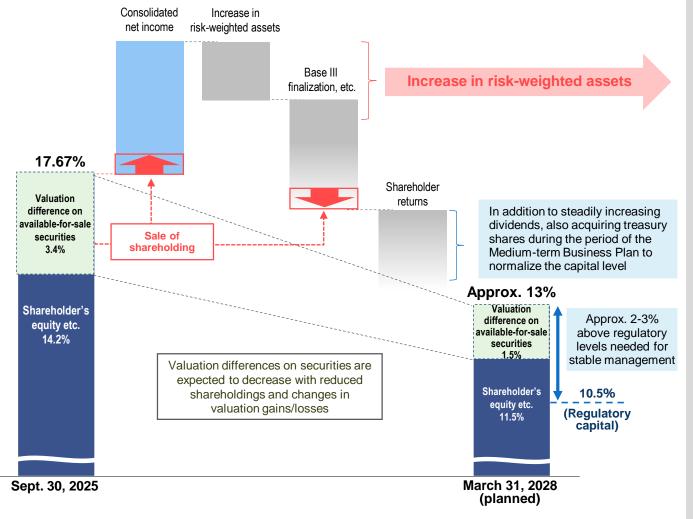
# **Capital Policies**

# **Capital management**

The target capital adequacy ratio (consolidated CET1 ratio) for the final fiscal year of the Medium-term Business Plan to approx. 13% and achieving appropriate capital level while fine-tuning capital composition.

# Factors underlying changes in the capital adequacy ratio

While allocating assets to increase ROE based on an awareness of profitability and soundness, we will improve capital efficiency by enhancing returns to shareholders to achieve an appropriate capital level and composition.

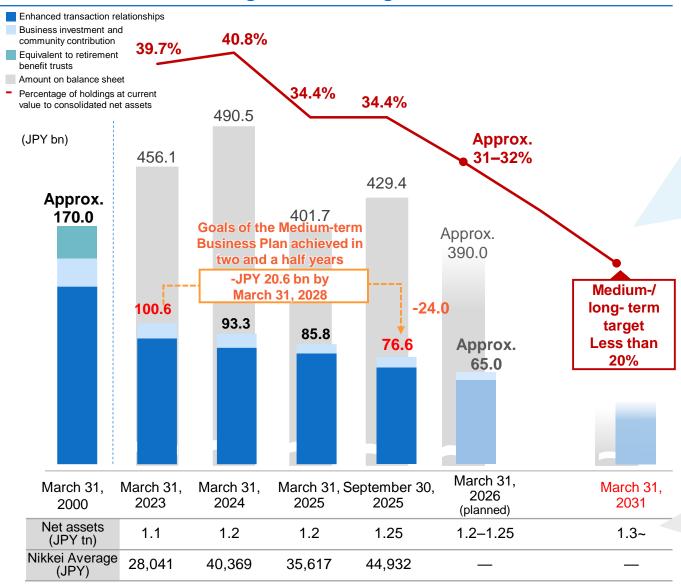


### Factors underlying changes in risk-weighted assets Increasing capital efficiency by building up risk-weighted assets based on an awareness of ROA and RORA. (JPY tn) Impact of Base III finalization, etc. Increased credit risk 8.2 Capital Floor Securities Adjustment investment (Yen bonds. investment trusts) Venture business Corporate and consumer loans 6.2 Sept. 30, 2025 March 31, 2028 \*1 market credit investment (loans, PE) (planned) Realizing target ROE by improving capital efficiency through **ROE** target controls to achieve an appropriate capital adequacy ratio FY2027 FY2027 FY2024 (before revision) (revised) JPY 74.6 bn JPY 100.0 bn JPY 105.0 bn Net income **Equity capital** JPY 1.2 tn JPY 1.15-1.2 tn JPY 1.2-1.25 tn ROE 6.3% **Approx. 8.5% Approx. 8.5%** (based on net assets)

# Strategic shareholdings

We achieved the reduction target on an acquisition cost basis (-JPY 20.6 bn vs. March 31, 2023, by March 31, 2028) two and a half years ahead of schedule. We will control strategic shareholdings to appropriate capital levels while making effective use of increasing valuation gains/losses associated with rising stock prices.

# Trend in balances of strategic-shareholdings



# Policy on reduction of strategic shareholdings

Eliminating strategic shareholdings for which holding is judged not to be meaningful\*

(1) Transfer to net investments, or (2) Sale execution

\*Verification of meaning of holding in terms of enhanced transaction relationships, business investment, and community contribution

<As of September 30, 2025>

Amount transferred to shares held as pure investments

Acquisition cost: JPY 17.1 bn Current value: JPY 122.8 bn

♦ Yield on holdings

Acquisition cost: 16.54% Current value: 2.30%

(JPY bn)		
Status of issues for which consent to sale has been received		
Amount for which consent to sale has been received (17 issuers)	30.3	
Of which, valuation gain/loss	24.8	

# FY2025 operations

- Accelerating reductions in response to increasing valuation gains/losses on stock holdings based on recent high stock prices
- Selling holdings, starting with high priority holdings; putting gains on sale to use in development of a JPY bonds portfolio to increase the likelihood of achieving the Medium-term Business Plan's targets

### Toward the achievement of medium- to long-term targets (March 31, 2031)

- Continuing to pursue systematic reductions to realize target capital levels and capital composition
- Putting gains from sale of stock, which are increasing along with stock prices, to use in strategic investments

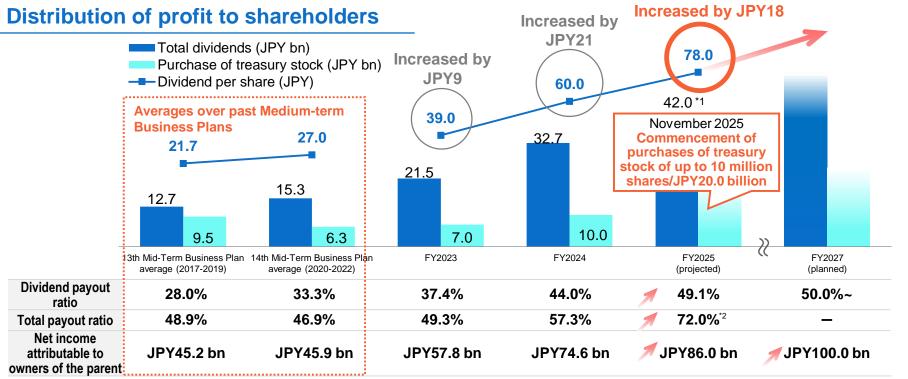
# Shareholding policy

Consider dividends received as a source of returns to shareholders, aiming for shareholdings to play a role as capital to support stable management. Target valuation gain/loss on securities accounting for about 1.5–2% of the CET1 ratio

# **Shareholder returns**

Based on the upward revision of full-year performance forecasts, the dividends planned for FY2025 have been revised upward by JPY 18 YoY (for an increase of JPY 6 vs. initial projected dividends).

We began acquiring treasury stock of up to 10 million shares/JPY 20.0 bn to increase capital efficiency as part of efforts to meet the ROE target.



# Policy on shareholder returns

While the policy is based on dividends, we will also purchase treasury stock dynamically to improve capital efficiency.

### **Dividends**

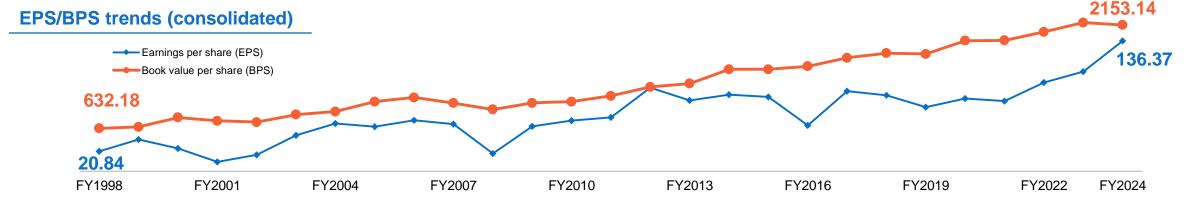
- Steadily increasing dividends to a dividend payout ratio of 50% or better by FY2027
- In addition to bottom-line growth, considering dividends received from shareholdings as sources of funding for dividends

# **Purchase of treasury stock**

- Strategically implemented to reach the ROE target in the second half of the Mid-term Business Plan (FY2025-2027) as a transition period toward appropriate capital levels
- Purchases of up to JPY20.0 bn commenced in November 2025.

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<sup>\*2</sup> Returns to shareholders in FY2025 (projected) are estimates based on performance forecasts and maximum purchases of treasury stock (amount and number of shares) announced November 7, 2025. (yen)



<sup>\*1</sup> Estimates are based on shares issued and outstanding (not including treasury stock) as of September 30, 2025. Treasury stock includes 10 million shares planned for purchase in November 2025 and beyond.

# **Approach to the Second Medium-term Business Plan**

Goal for 2035

State of cyclical growth in harmony between Shizuoka Financial Group and its stakeholders

Vision of Second Medium-term Business Plan

A value-creating group that continues to grow while creating the future in partnership with the region

culture.

# Three basic strategies

Maximizing results from increasing corporate value and creating social value

Foundations necessary for implementing the strategies

**Human capital management** 

An organization in which each individual has the freedom to

pursue what matters based on direct, honest communication

Harnessing human capital management to foster an organization

that values employees and an autonomous corporate spirit and

1 Co-creation, growth, challenge

Enhancing regional co-creation and financial-service functions and exploring new business domains with the potential to serve as pillars for future earnings, including inorganic business expansion.

Deploying Groupwide front office marketing strategies in three domains

### **Co-creation**

Markets consisting of Shizuoka Prefecture and neighboring regions

### Growth

Markets with growth potential

# challenge

Fields that promise the potential to **create new revenue drivers** above and beyond existing frameworks and regions

# Al-native

# Corporate reforms based on aggressive investments in Al field

Evolving into an Al-native organization by building human capital and organizational systems and fusing Al with Shizuoka Financial Group's various innovation activities.

# **2** Transformation 2.0

Bold IT investments (e.g., in DX and AI) to swiftly promote innovation.

# 3 Corporate communication

Enhancing dialogue with all stakeholders to build long-term relationships.

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# Strategic deployment across three business domains

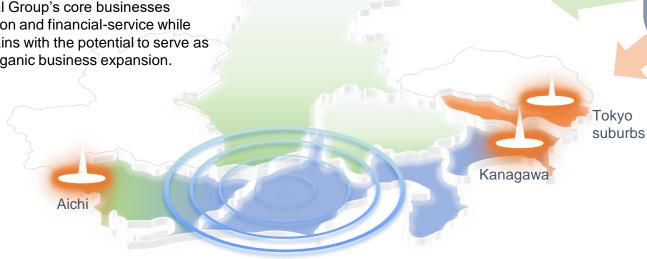
Identifying the three business domains of co-creation, growth, and challenge, based on our thinking concerning geographical regions and the functions and roles that the current era demands.

Pursuing new domains with the potential to serve as pillars of future earnings while continuing to build on the regional co-creation and Group business strategies set forth in the 1st Medium-term Business Plan.

# **Vision of strategic domains**

Enhancing Shizuoka Financial Group's core businesses focusing on regional co-creation and financial-service while exploring new business domains with the potential to serve as future earnings, including inorganic business expansion.





**Allocate management** resources strategically (e.g., personnel) to each



# Co-creation Shizuoka Prefecture and neighboring areas

# **Preparing management foundations** based on efforts to co-create value

- Building a structure and investing capital to establish community development models that counter depopulation
- > Promoting regional co-creation initiatives and building a base of loyal customers and supporters who will choose us for the long term
- Creating an Shizuoka FG economy through the app and rewards program

# Growth

Markets centered on the greater Tokyo area and overseas

# Increasing corporate value by capitalizing on market growth potential

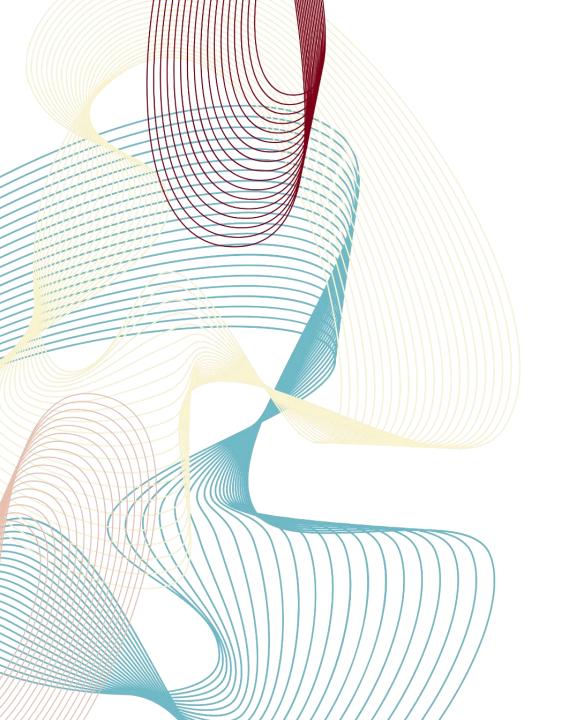
- > Allocating management resources to enhance marketing in the greater Tokyo area
- Expanding investment and finance efforts overseas (non-Japan-affiliated customers, ship finance)
- Nationwide deployment of measures including digital banking and BaaS

# Challenge

Building new revenue and customer bases

# Building a base for growth from a clean slate

- > Pursue M&A opportunities in order to expand the revenue base and enhance the operating function in both financial and non-financial sectors(e.g., leasing, payments, trusts, etc.)
- > Expanding market research and investment in the Global South
- > Business implementation through POC functions and in-house startups



# Reference Materials (FY2025 1H financial results)

# Loans (Shizuoka Bank nonconsolidated)

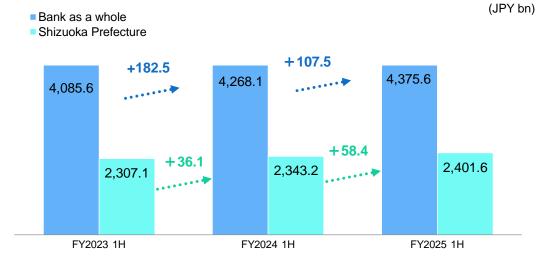
# The total loan balance (average balance) increased due to growth mainly in loans to SMEs and retail loans (+3.2% annual).

# Loan balance (average balance)

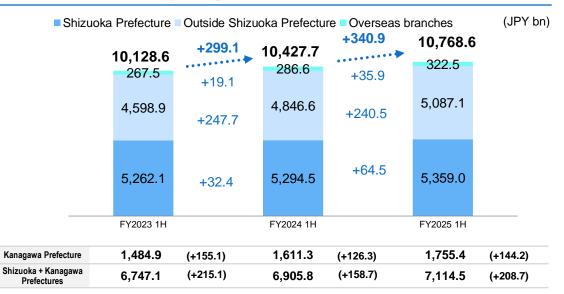
(JPY bn)	FY2025 1H	YoY change	Annual rate
Total loan balance	10,768.6	+340.9	+3.2%
Loan balance to SMEs	4,375.6	+107.5	+2.5%
Loan balance to large and medium-sized enterprises	1,859.0	+28.2	+1.5%
Retail loans	4,124.2	+182.0	+4.6%
Loan balance in foreign currency	717.6	+29.0	+4.2%

Balance factors: +36.9, Forex factors: -7.9

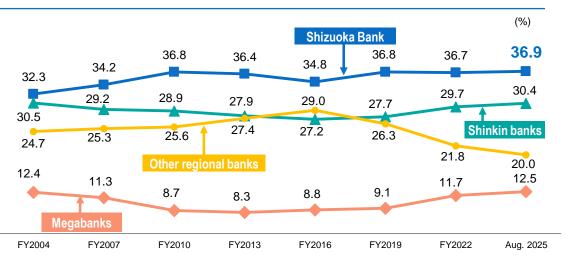
# **SMEs loan balance (average balance)**



# Loan balance (by segment)



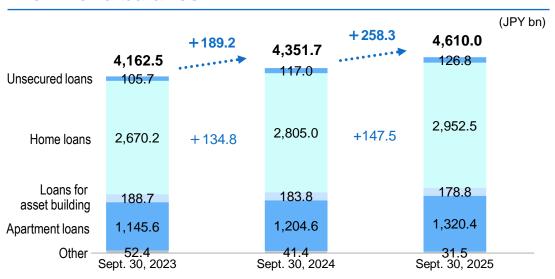
# **Share of Ioans in Shizuoka Prefecture**



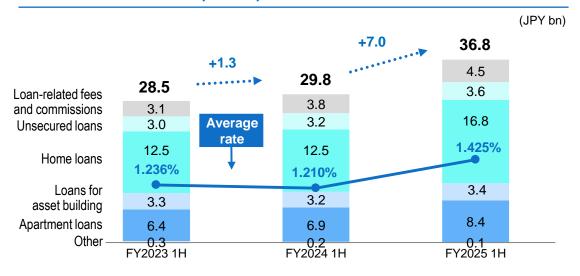
## Home loans, apartment loans, and other (Shizuoka Bank nonconsolidated)

The balance of home loans, apartment loans, and other loans continued to grow. Loan-related revenues grew JPY 7.0 bn YoY, due to higher interest revenue generated by revisions to short-term prime rate and other factors.

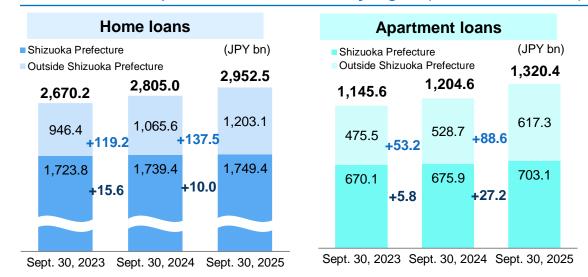
#### **Term-end balance**



## Interest amounts, fees, and rates



### Home loan and apartment loan balances by region (term-end balances)



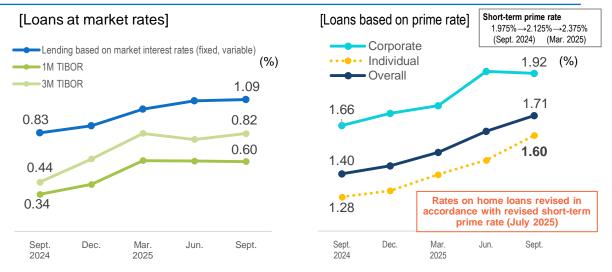
### **Delinquency rate and occupancy rate**

Delinquency rate (three months or longer)	September 30, 2023	September 30, 2024	September 30, 2025
Home loans	0.11%	0.10%	0.12%
Apartment loans	0.03%	0.02%	0.02%
Loans for asset building	0.49%	0.34%	0.27%
Rental property occupancy rate	December 31, 2022	December 31, 2023	December 31, 2024
Shizuoka Prefecture	94.0%	94.3%	94.2%

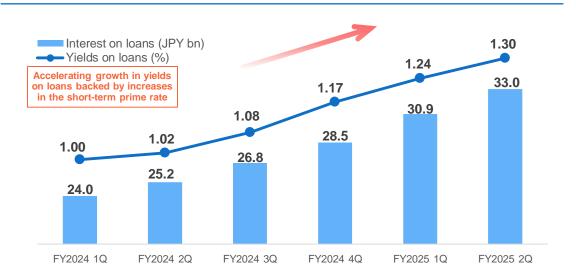
## Improving yields on yen loans

Due to rising rates on home loans (since July 2025) spurred by the latest revision to the short-term prime rate, yields on retail loans have increased sharply. Overall yields on domestic loans continue to trend up.

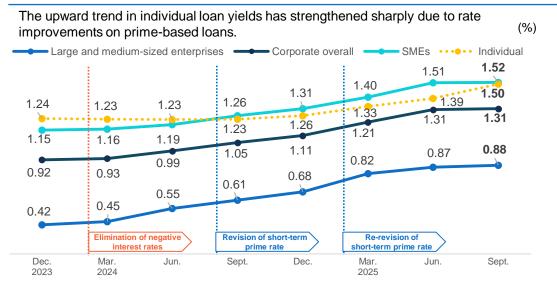
### Interest rate on loans (by rate format)

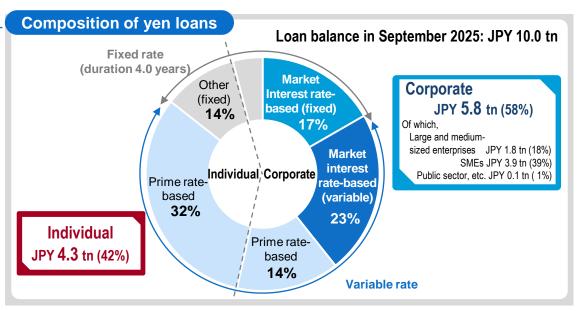


#### **Domestic loans and its interest**



## Transition of Interest rates on loans (by size, corporate/individual)

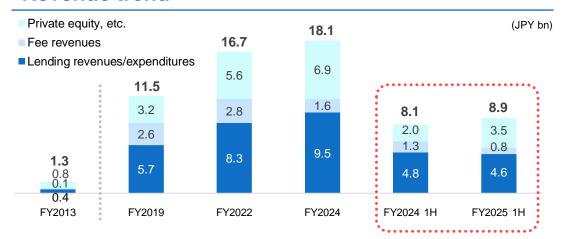




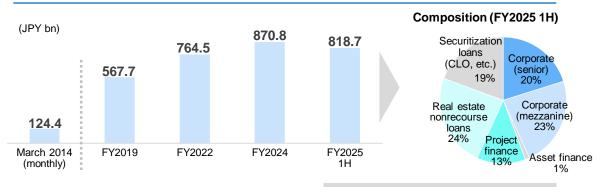
## **Market credit investment**

Focusing on increasing ROA and RORA while reducing the balance of market credit investment through careful screening of transactions. We will secure steady earnings by building a diversified investment portfolio through continual investment in private equity.

#### Revenue trend



## Lending balance (average) and composition



CLO balance (September 30, 2025)

Subordination ratio: 36.0-40.0%

All AAA-rated

JPY 162.4 bn (24 details: JPY 6.8 bn average)

Well-diversified portfolio (JPY: foreign currency = 5:5) 99% allocated to performing borrowers

LTV real estate nonrecourse loan average: 58.7%

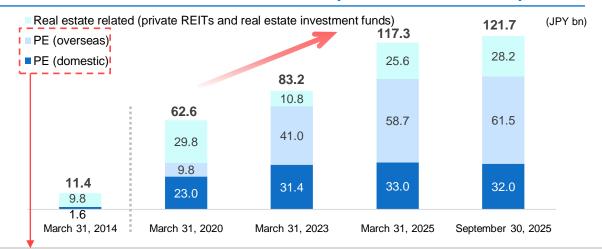
Lending profitability indicators

FY2024
1H
FY2025
1H
YoY change

Return on assets (ROA)
1.06%
1.11%
+0.04 pt

Return on risk-weighted assets (RORA)
1.84%
2.02%
+0.18 pt

### **Market credit investment balance (term-end balance)**



#### Private equity investment (excluding private REITs and real estate investment funds)

- Building a time-diversified portfolio through renewed annual investments
- Building a geographically and strategically diversified portfolio through well-balanced investments in various domestic and foreign funds
- Securing average yields of approx. 8% the most recent five years

#### [Private equity investment results]

(JPY bn)	FY2013	FY2019	FY2022	FY2024	FY2025 1H
vestment commitment (annual)	4.7	10.8	21.9	30.0	5.1
vestment commitment (total)	14.0	66.1	129.0	180.6	187.9
Domestic	14.0	45.5	63.2	77.9	80.6
Overseas	0.0	20.6	65.9	102.7	107.4
vestment balance (term end)	1.6	32.8	72.4	91.7	93.5
vestment gain/loss (annual)	0.7	1.7	4.4	5.7	2.9
evaluation gain/loss (term end)	+1.2	+3.6	+10.1	+13.2	+12.7
	vestment commitment (annual) vestment commitment (total)  Domestic Overseas vestment balance (term end) vestment gain/loss (annual)	vestment commitment (annual) 4.7 vestment commitment (total) 14.0 Domestic 14.0 Overseas 0.0 vestment balance (term end) vestment gain/loss (annual) 0.7	vestment commitment (annual)       4.7       10.8         vestment commitment (total)       14.0       66.1         Domestic       14.0       45.5         Overseas       0.0       20.6         vestment balance (term end)       1.6       32.8         vestment gain/loss (annual)       0.7       1.7	vestment commitment (annual)       4.7       10.8       21.9         vestment commitment (total)       14.0       66.1       129.0         Domestic       14.0       45.5       63.2         Overseas       0.0       20.6       65.9         vestment balance (term end)       1.6       32.8       72.4         vestment gain/loss (annual)       0.7       1.7       4.4	vestment commitment (annual)       4.7       10.8       21.9       30.0         vestment commitment (total)       14.0       66.1       129.0       180.6         Domestic       14.0       45.5       63.2       77.9         Overseas       0.0       20.6       65.9       102.7         vestment balance (term end)       1.6       32.8       72.4       91.7         vestment gain/loss (annual)       0.7       1.7       4.4       5.7

Composition (FY2025 1H)

Buyout

55%

Infrastructure

Mezzanine debt

Growth VC

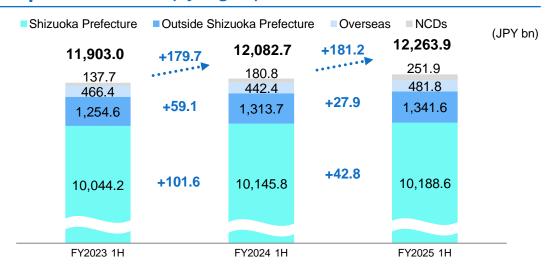
## Deposits and other (Shizuoka Bank nonconsolidated)

### Continued growth in average balance of deposits at JPY 181.2 bn YoY (+1.4% annual), centered on corporate deposits.

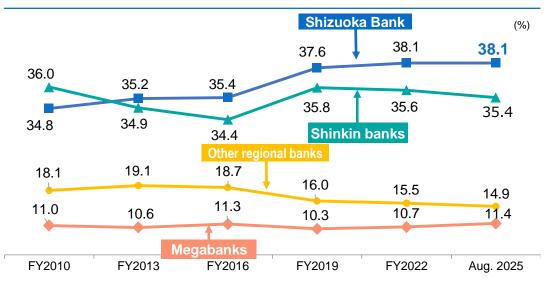
### Trends in deposits and other balances (average balance)

	(JPY bn)	FY2025 1H	YoY change	Annual rate
T	otal deposits and other	12,263.9	+181.2	+1.4%
	Total deposits	12,012.0	+110.2	+0.9%
	Corporate deposits	3,131.7	+64.5	+2.1%
	Retail deposits	7,733.7	-8.0	-0.1%
	Public deposits	374.3	-3.2	-0.8%
	NCDs	251.9	+71.0	+39.2%

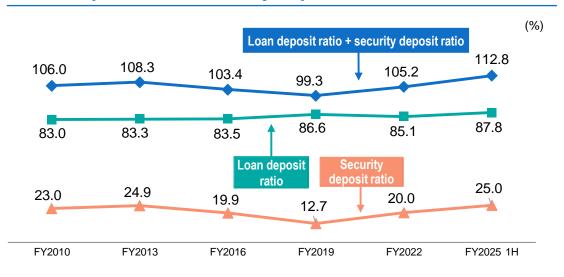
## **Deposit balance** (by region)



#### **Share in Shizuoka Prefecture**



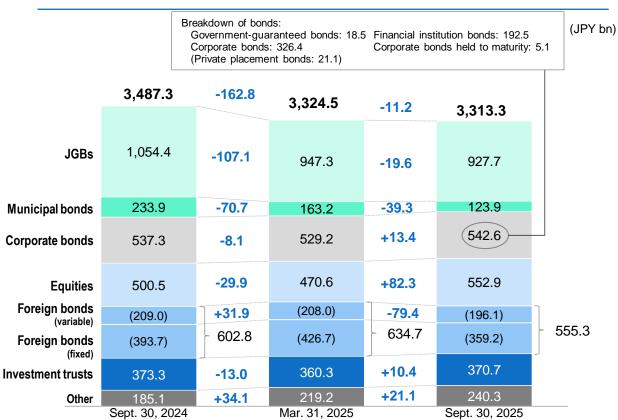
### Loan deposit ratio / security deposit ratio (including NCDs)



## **Securities** (Shizuoka Bank nonconsolidated)

Amid rising yen interest rates, we carry out operations to contribute to improving yields on the bond portfolio overall. We will continue to restructure our portfolio to target profitability, premised on appropriate risk management.

#### **Securities**



#### [Average holding period (excluding bonds hedged against interest rate fluctuations)]

\* Excluding futures

	September 30, 2024	March 31, 2025	September 30, 2025		
JPY bonds	6.96 years	6.87 years	7.03 years		
Foreign bonds*	0.93 years	2.77 years	2.02 years		
[Yields on bonds (as of the end of each period)]					
JPY bonds	0.52%	0.64%	0.80%		
Foreign bonds	4.52%	4.41%	4.26%		

#### Gains and losses on securities

(JPY bn)	FY2024 1H	FY2025 1H	YoY change
Interest and dividends on securities	31.6	35.7	+4.1
JPY bonds	6.0	7.5	+1.5
Foreign bonds	14.1	13.6	-0.5
Investment trusts (gains [losses] on cancellation)	1.1 (0.1)	2.4 (1.1)	+1.4 (+1.0)
Investment funds, etc.	2.9	3.7	+0.7
Income related to JGBs and other bonds	0.7	-4.6	-5.4
Gains on sale	1.2	1.7	+0.5
Losses on sale and redemption (-)	0.5	6.3	+5.9
Gains and losses on equities	3.1	15.1	+12.0
Gains on sale	3.9	16.0	+12.0
Losses on sale and amortization (-)	0.9	0.9	-0.0

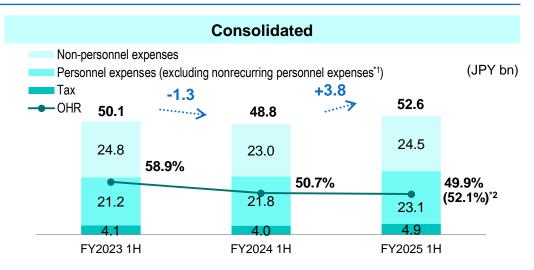
#### Gains and losses on revaluation of securities

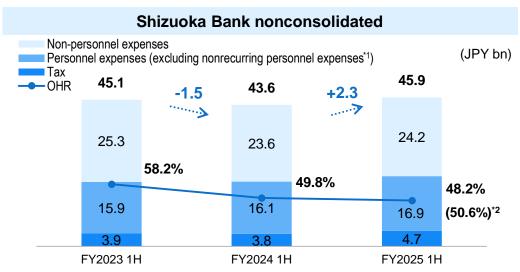
(JPY bn)	September 30, 2024	March 31, 2025	September 30, 2025	After hedging	vs. March 31, 2025
and losses on ation of securities	+339.9	+237.6	+305.3	+334.7	+67.7
Equities	+402.5	+375.1	+458.3		+83.2
JPY bonds	-59.8	-127.8	-153.4	-130.3	-25.5
Foreign bonds	-20.4	-34.0	-32.0	-25.6	+2.0
Investment trusts	+3.8	+7.8	+15.3		+7.6
Investment funds, etc.	+13.9	+16.5	+17.0		+0.5

## **Expenses**

While overall expenses increased by JPY 3.8 bn YoY, consolidated OHR improved to 49.9% (down 0.7 pt. YoY), due to top-line growth.

## **Expenses and OHR**





#### \*1 Amortization of actuarial gains and losses in retirement benefit cost, and other

## **Key factors contributing to changes in expenses**

Consolidated					
	Change	Main changes			
Non- personnel expenses	+JPY1.5 bn	IT-related expenses: +JPY 0.4 bn Advertising expenses: +JPY 0.2 bn Shizugin Saison Card* non-personnel expenses: +JPY 0.4 bn etc.			
Personnel expenses	+JPY1.4 bn	Salaries (related to base pay increase): +JPY 0.5 bn Bonuses: +JPY 0.2 bn Staff increases, etc.: +JPY 0.6 bn			
Tax	+JPY0.9 bn	Shizuoka Bank: +JPY 0.9 bn			
Total	+JPY3.8 bn	*Shizugin Saison Card expenses have been recorded in consolidated accounts since it was made a consolidated subsidiary in July 2025.			

#### Shizuoka Bank nonconsolidated

	Change	Main changes
Non- personnel expenses	+JPY0.6 bn	IT-related expenses: +JPY 0.4 bn Advertising expenses: +JPY 0.2 bn
Personnel expenses	+JPY0.8 bn	Salaries (related to base pay increase): +JPY 0.4 bn Bonuses: +JPY 0.2 bn Staff increases, etc.: +JPY 0.2 bn
Tax	+JPY0.9 bn	Consumption tax: +JPY 0.7 bn Pro forma taxation: +JPY 0.2 bn
Total	+JPY2.3 bn	

<sup>\*2</sup> OHR based on effective expenses, adjusted by treating impairment loss recorded as an expense

## Credit-related costs (Shizuoka Bank nonconsolidated)

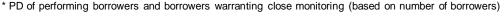
### Credit-related costs (Shizuoka Bank nonconsolidated) trended in line with initial assumptions at JPY 2.4 bn.

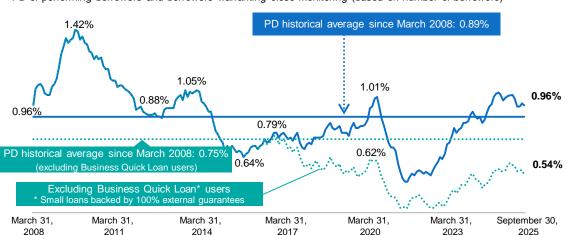
#### **Breakdown of credit-related costs**

		FY2023	FY2024	FY2025	
	(JPY bn)	1H	1H	1H	YoY change
[Co	nsolidated] Credit-related costs	2.2	2.8	2.9	+0.1
	izuoka Bank nonconsolidated] dit-related costs	1.6	2.3	2.4	+0.2
	Provision for general allowance for loan losses	-0.8	-1.7	-1.4	+0.2
	Provision for specific allowance for loan losses	2.2	3.6	3.5	-0.1
	Other non-performing loans (NPL) disposal*	0.2	0.4	0.4	+0.0

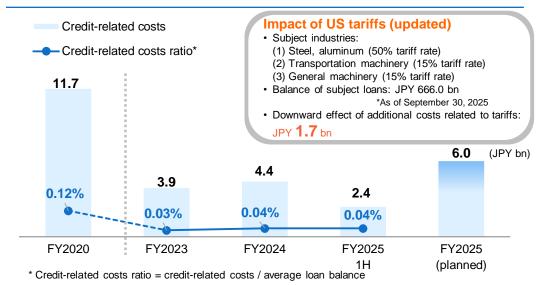
<sup>\*</sup> This includes contributions to credit guarantee associations, provisions for contingent loss, etc.

## **Probability of default (PD)**

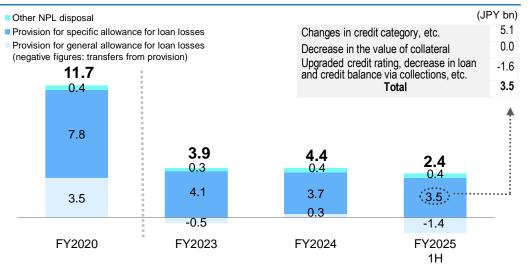




#### **Credit-related costs and credit-related costs ratio**



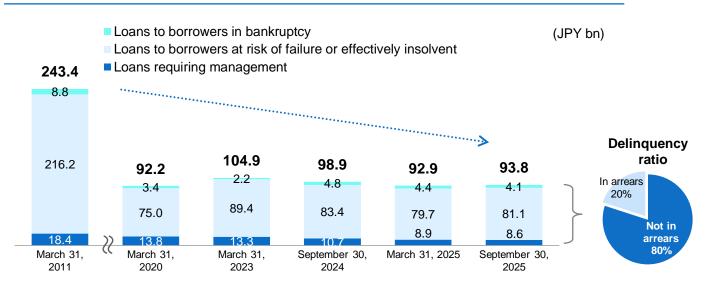
### Provision for allowance for loan losses and other NPL disposal



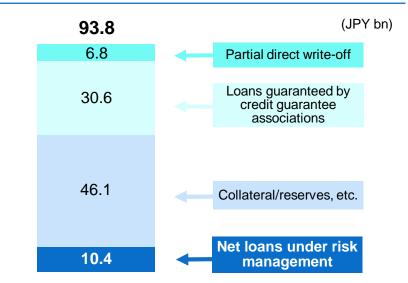
# Loans under risk management (Loans disclosed under the Financial Reconstruction Act) (Shizuoka Bank nonconsolidated)

## Loans under risk management and the ratio of loans under risk management both remained at low levels.

## Loans under risk management



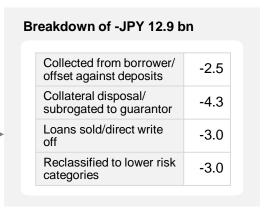
## Net loans under risk management



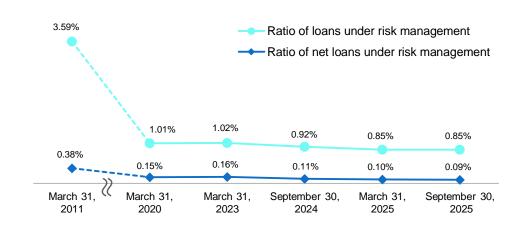
Expected loss (EL) in one year: JPY 0.9 bn

### **NPL** removal from balance sheet

(JPY bn)	FY2024	FY2025 1H
Newly recognized NPLs	+26.6	+15.1
Removal from balance sheet (NPL to borrowers classified as at risk of failure or in categories of greater risk)	-34.7 (-29.4)	-14.2 (-12.9)
Loans under risk management	92.9	93.8



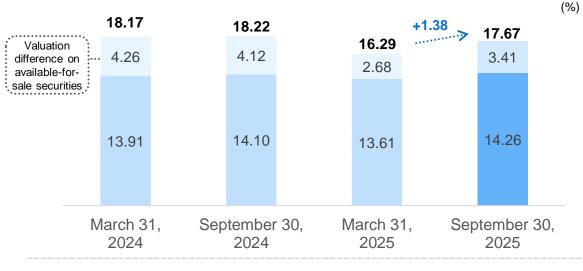
### Ratio of loans under risk management



## Capital adequacy ratio

The total capital ratio and CET1 ratio were both 17.67% as of September 30, 2025 (up 1.38 pt from March 31, 2025). The estimated ratio after full application of Basel III finalization is 13.82% (up 0.81 pt from March 31, 2025).

## Capital adequacy ratio (CET1 ratio)





<sup>\*</sup> Estimated after accounting for capital floor adjustments and other factors after full application of Basel III finalization

### Trends in capital, risk-weighted assets, etc.

[Basel III]	March 31, 2024	September 30, 2024	March 31, 2025	September 30, 2025	vs. March 31, 2025
Total capital*	1,045.4	1,051.3	991.2	1,089.1	+97.9
CET1	1,045.4	1,051.3	991.2	1,089.1	+97.9
Excluding valuation difference on available-for-sale securities	800.4	813.8	828.0	879.0	+51.0
Other Tier1	_	_	_	_	_
Tier2	_	_	_	_	_
Risk-weighted assets	5,752.0	5,770.1	6,082.1	6,163.7	+81.6
Credit risk-weighted assets	5,561.6	5,575.4	5,869.5	5,946.5	+77.0
Amount corresponding to market risk	0.1	0.0	3.2	0.7	-2.5
Amount corresponding to operational risk	190.3	194.6	209.4	216.5	+7.1
Floor adjustments	_	_			_

<sup>\*</sup> Capital excludes preferred shares, subordinated debt, etc.

## Simulation of rising JPY interest rates

An additional interest rate rise (+0.25%) is expected to increase net interest income by +JPY7.5 bn on an annualized basis, assuming the JPY balance sheet in September 2025.

## Impact on JPY net interest income

#### JPY balance sheet structure JPY14.1 tn (September 2025 (JPY tn) average balance) Lending Liquid deposits (Non-interest-bearing) (Market rate-1.2 linked) 2.3 Lending Liquid deposits (Prime rate-(Interest-bearing) based) 7.1 4.6 Lending (Fixed rate) 3.1 **Time deposits** 2.9 **Bonds** 1.8 Market funding **Deposits at BOJ** 1.4 0.7 Other Other 1.6 1.5

Assets

Liabilities

## Scenario: Policy interest rate +0.25% change

TIBOR	+0.25%	Liquid deposit yield	+0.1%		
Short-term prime rate	+0.25%	Time deposit yield	+0.1%		
Swap rate Bond yield	+0.125% -	Renewal of loan rates and redemption of investment bor			
BOJ deposit interest-rate yield	+0.25%	reflect interest rate hikes to the corresponding amount.			

<sup>\*</sup> Asset and liability balances are unchanged (September 2025).

## Impact (annualized)

	<u> </u>		
Lending	+JPY17.1 bn	Deposits	-JPY11.3 bn
Market rate-linked	+JPY5.4 bn	Liquid deposits	-JPY7.1 bn
Prime rate-based	+JPY10.6 bn	Time deposits	-JPY4.2 bn
Fixed rate	+JPY1.0 bn		
Bonds	+JPY0.3 bn		
Deposits at BOJ	+JPY1.4 bn		
Net i	nterest in	come: +JP	Y7.5 bn
		ROE	+0.5%

<sup>\*</sup>Effects of ROE increase is the estimation out of FY2025 1H capital. (average of the two quarters, based on the shareholder equity)

### Impact on FY2025 financial results

- Revised FY2025 performance forecasts (net income of JPY 86.0 bn) were formulated without incorporating the impact of additional interest rate hikes.
- The impact of an additional rate hike (expected in January 2026) on FY2025 results is estimated based on the JPY balance sheet for September 2025.

### Impacts (upside of additional rate hike)

Lending	+JPY1.9 bn	Deposits	-JPY0.9 bn
Market rate-linked	+JPY1.3 bn	Liquid deposits	-JPY0.6 bn
Prime rate-based	+JPY0.3 bn	Time deposits	-JPY0.3 bn
Fixed rate	+JPY0.2 bn		
Bonds	+JPY0.1 bn		
Deposits at BOJ	+JPY0.3 bn		

Net interest income: +JPY1.4 bn

**ROE:** +0.1%

<sup>\*</sup> Asset and liability balances are unchanged (September 2025).

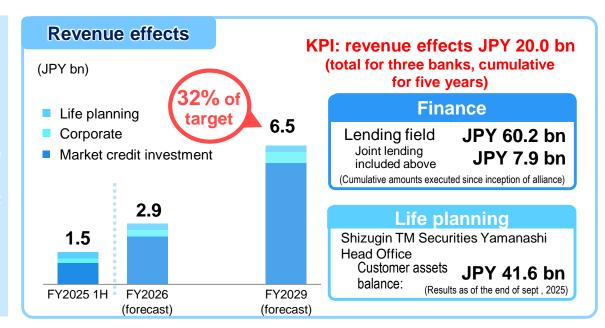
## Alliance Strategy with Regional Banks - initiatives status

Realizing sustained growth and expanded earnings opportunities for each region and the partner group through joint efforts with alliance partner banks on solutions to various regional challenges.

### Mt. Fuji/Alps Alliance (established March 2025)



The expanded alliance is intended to maximize earnings opportunities by strengthening the capacity to **find solutions to social issues facing all three prefectures**.



Attracting people, investments, and businesses to the three prefectures to create new value while leveraging the potential of the regions to find solutions to shared regional issues, including declining populations and labor shortages

#### Status of initiatives

Support for sales channel development Initiatives to promote relocation Individual consultation meetings held: 3; business matching cases: 15

Relocation support loans: **73 loans (JPY 2.8 bn) executed** (total for three banks)

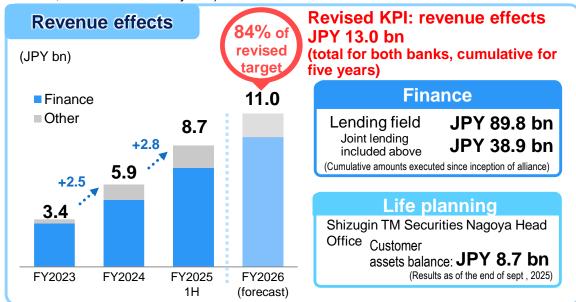
#### **TOPICs**

- ▶ The Mt. Fuji/Alps Alliance Relocation Promotion Project Team plans to set up a booth at a relocation event .
  - Communicating information on the attractions and properties of Shizuoka, Yamanashi, and Nagano prefectures to residents of the greater Tokyo area and encouraging relocation

## Shizuoka Nagoya Alliance (established April 2022)

Focusing on solutions to customer's challenges, **chiefly supporting business partners in structural reforms of regional industries** 

Making steady progress toward the revised revenue effects KPI JPY 13.0 bn (total for both banks, cumulative for five years)



Drawing on the knowledge and customer bases of both banks to support for industrial reforms across prefectural boundaries and addressing structural reforms of regional industries, centered on the auto industry

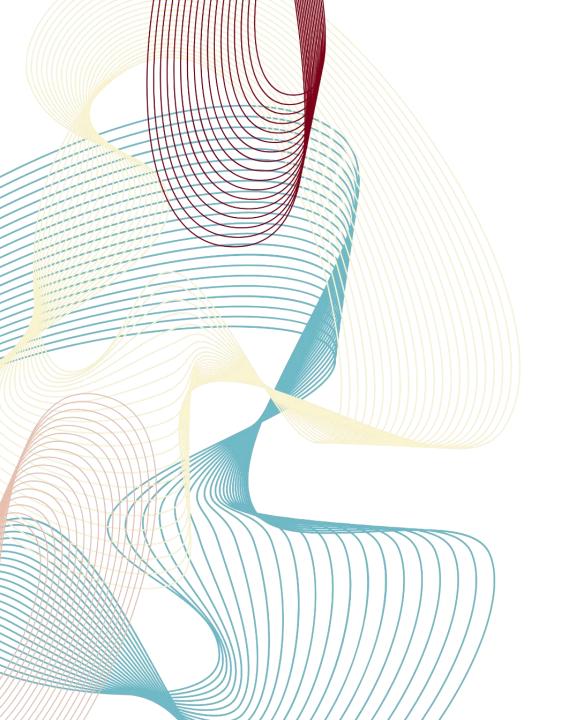
#### Status of initiatives

## Support for industrial reforms

Providing appropriate support for business reforms by the customers of both banks in anticipation of industrial structural reforms, including decarbonization, the shift to EVs, and digitalization.

#### **TOPICs**

- ► Holding the New Technology / New Construction Method Exhibition and Business Discussion Meeting in OTICS
  - -Joint business discussion meeting held for Mid-sized and small automotive suppliers
- Providing opportunities for customers to create new markets, increase technological value, and expand sales channels



# **Reference Materials**

## **Major initiatives in FY2025 (1)**



## **April**

May

June

Regional **Co-Creation** Strategy × Group **Business** Strategy

Trans-

formation

Strategy

• Launched trial testing using Web3 (NFTs) to make the region more attractive and support customer business reforms. (Shizuoka Financial Group)

Decarbonization initiatives (Shizuoka Bank)

- · Introduced offsite virtual PPA using Abekawa Hydro Power Plant.
- Began purchasing power from the Shizugin Wind Park Higashi-Izu Wind Farm.







• Won first Students' Choice Career Design Program Award (Shizuoka Bank).

• Introduced S-Bridge integrated asset management tool. (Shizuoka Bank, Shizugin TM Securities



 Established Balance Sheet Management Consortium to work on advancing core deposit model. (Shizuoka Bank)



 Contracted to operate the secretariat of Shizuoka City's Forestry Carbon Credit Creation **Promotion Project.** (Shizugin Management Consulting)

 Fujinokuni Regional Biodiversity Strategy Promotion Partnership Agreement concluded with Shizuoka Prefecture (Shizuoka Bank)





NPO 法人里山会公文名ファイブ



- Full-fledged launch of Mt. Fuji/Alps Alliance Relocation Promotion Project (Shizuoka Bank)
  - •HR matching business launched in partnership with Renoveru, Inc.
  - Started offering relocation support loans



• Launch of Gotemba Mirai Project 2025 Powered by TGC, an HR development project for high-school students (SFG Marketing)







- Shizuoka Future Generations Support Loans introduced as loans to contribute to society (Shizuoka Bank)
- Chosen as designated lease firm by the ESG Lease **Promotion Project** for a decarbonized society (Shizugin Lease)

## July

## **August**

## September –

(Shizuoka Bank, Shizuoka Capital)

• Established the Mt. Fuji/Alps Alliance Fund to support

business succession and restructuring for regional firms

• Indonesia-Shizuoka Friendship Meeting held jointly to support customers' overseas businesses. as part of the Shizuoka-Nagoya Alliance (Shizuoka Bank)



 Business alliance agreement concluded with National University Philippines to create employment opportunities for human resources from overseas, to help solving the region's labor shortage (Shizuoka Bank)

Chose business operator to create new carbon

**Carbon Credit Creation Promotion Project.** 

(Shizugin Management Consulting)

credits as the secretariat of Shizuoka City's Forest



• NFT marketing business launched to create new value for the region (SFG Marketing)



 Shizugin no Mori woods on the Shizuoka Bank Head Office Tower site recognized by the Ministry of the Environment as a site supporting coexistence with nature\* (Shizuoka Financial Group)

\* Zone authorized for implementation plans for biodiversity maintenance and other efforts under the Act on Promoting Activities to Enhance





Peregrine falcon spotted on the roof

 New business alliance agreements concluded with two companies to expand the range of solutions offered for issues facing firms in the region (Shizugin Lease)

 Robokaru (Support for productivity improvements and solutions to manufacturing labor shortages)

YSK (Meeting demand for disposal of unneeded equipment, unused assets, etc.)

 Named for the fourth consecutive year as a financial institution eligible for priority support under the Ministry of the Environment's FY2025 program to spread and promote ESG regional finance (Shizuoka Bank)

• TECH BEAT Shizuoka 2025 held

\* Attracted record highs of 10,125 attendees and 178 exhibitor startups (Shizuoka Bank)

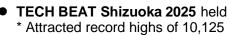


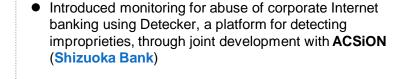


 Business time deposits that contribute to society Began offering Shizuoka **Future Generations Support** deposits. (Shizuoka Bank)











Mt.Fuji · Alps Alliance

Regional Biodiversity





**Business** 

Strategy

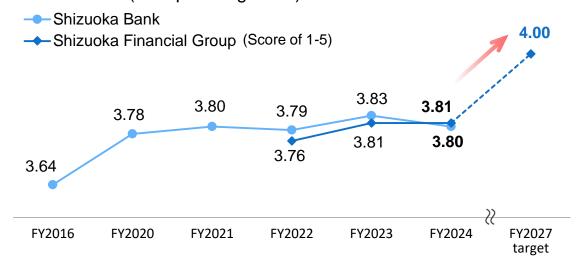
Trans-

## Improving engagement and wellbeing

Realizing increased corporate value through organizational reforms by accelerating efforts to improve Group employee engagement and wellbeing.

## **Trend in Group employee engagement survey results**

The engagement survey score for Shizuoka Financial Group as a whole is 3.81 (0.00 pt change YoY).



### FY2024 results and FY2025 Challenges

The following six survey items were chosen as KPIs: (Shizuoka Bank)

FY2024 KPIs	YoY
(1) Satisfaction	-0.01
(2) Attractiveness to employees	-0.02
(3) Challenges, value creation	+0.01
(4) Diversity, wellbeing	+0.02
(5) Cultural reforms	-0.04
(6) Sustainability management	-0.04

# FY2025 challenges based on engagement survey results

Flat communication (organizations, grades)

Management leadership, communication

**Enhancement of midcareer hiring** 

Reform employee awareness

## **External evaluations, support for external initiatives**

#### Selected to KENKO Investment for Health Stock Selection for the second consecutive year

Chosen once again as a company practicing particularly outstanding health management



Shizuoka Financial Group

# Certified as 2025 Health & Productivity Management Outstanding Organization (White 500)

Four companies recognized to have outstanding health management initiatives



White 500
Shizuoka Financial
Group
Shizuoka Bank

Shizugin Business Create

Shizugin IT Solution

## Endorsed the Valuable 500

Endorsed the international initiative to support the activities of people with disabilities.



Valuable Shizuoka Bank

#### Selected to Next Nadeshiko: Companies Supporting Dualcareer and Co-parenting

Recognized as a firm that supports the careers of both men and women



Shizuoka Financial Group

## Certified Gold rating in PRIDE Index 2024

Gold certified in recognition of various LGBTQ initiatives



Shizuoka Financial Group

#### Recognitions related to supporting women's careers

#### **Platinum Kurumin**

Three companies recognized to offer levels of support for employees raising children exceeding Kurumin standards



Shizuoka Bank
Shizugin IT
Solution
Shizugin TM
Securities

#### Platinum Eruboshi

Recognized as a company offering working environments that support women's careers at levels exceeding Eruboshi



Shizugin Business Create

#### Eruboshi (Three Stars)

Three companies recognized to offer working environments that support women's careers



Shizuoka Bank Shizuqin TM

Securities
Shizugin Mortgage

Shizugin Mortgag Service

## **Culture and innovation initiatives**

Implementing measures to reform the corporate culture and atmosphere and align employee thinking with management strategies based on engagement survey results.

### Holding town hall meetings

Awareness and culture reforms to shift from top-down decision-making to co-creation



Intended to deepen understanding of basic philosophies and management strategies and to promote awareness of co-creation and cultural reforms by providing opportunities for direct dialogue between management and employees

#### FY2025 1H

Held **nine** times in total, with **706** Group employees participated



Meetings held in FY2025 1H

- This was a great opportunity to learn about where the Shizuoka Financial Group is heading, as we have few opportunities to participate in management at branches. (Shizuoka Bank employee)
- > This was a great opportunity to strengthen my motivation and rediscover myself. (Shizugin Business Create employee)

#### NEW

- IR town hall meetings held for younger employees after the briefings on financial results
- Expand the range of officers speaking at meetings

•			
Date	Speaker	Subject	Participants
June	President Shibata	IR town hall meeting for younger employees (central), open discussions	40
June	President Shibata	IR town hall meeting for younger employees (western), open discussions	46
June	President Shibata	IR town hall meeting for younger employees (eastern), open discussions	40
June	Director Yagi	Training for new hires, open discussions	222
July	President Shibata	Second-year training, open discussions	241
July	CFO Umehara	Open discussions	33
August	President Shibata	Open discussions	34
September	Director Fukushima	Group cooperation	20
September	Executive Officer Takizawa (Shizuoka Bank)	How to increase motivation	30

### **Messages from management**

Improving understanding of strategy

The Integrated Report featured a roundtable discussion between Director Yaqi and Group employees on the theme of achieving the Shizuoka Financial Group's vision through human capital management.

Theme: **The current state of human capital management:** Looking at reality to pursue the ideal

Describes an exchange of opinions among Director Yagi, chairperson of the Human Capital Management Committee, and members of the committee on the human resource development and organizational and cultural reforms to be achieved by the Shizuoka Financial Group through human capital management,

and the First Medium-term Business Plan's pursuit of stakeholder wellbeing.



## Adopting My Sustainability Books strategy to employee aspirations

Connecting management



We adopted My Sustainability Books and distributed to employees to connect management strategy to the aspirations of individual employees.

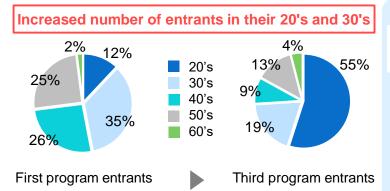
These books, which are about 250 pages long, will be completed over the five years of the Mediumterm Business Plan in communication with superiors for using as tools, especially in one-on-one meetings.

## Support for autonomous career development

Growing the Shizuoka Financial Group's business portfolio and boosting profitability by changing the corporate culture to stimulate individual initiative.

### In-house startup program

Entrants come from a wide range of generations, and a corporate culture of pursuing challenge is spreading throughout the Group.



#### Third award-winning theme

Linkle, a communication service to accelerate collaboration within the organization



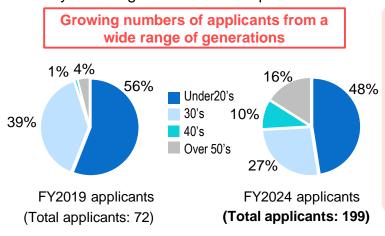
Nao Aoyama, IT Planning Group, Shizuoka Bank

## **My Career Design program**

(Total entrants: 59)

As the number of applicants grows, people across a wide range of generations are actively choosing their own career paths.

(Total entrants: 80)



#### **Diverse career choices**

External In-house dispatch trainee

Tackling the challenge of a posting to a requested section

Transfer between Group companies

Dispatch to a local firm

Working concurrently in another section

Cumulative total users:
612
\* From FY2019 to the end of Sept. 2025

### **Shizuoka Financial Group Open College (Liberal Arts)**

We provide officers and employees with opportunities to relearn new topics on weekends and weeknights, to deepen their knowledge and help them to become more attractive human resources.

(e.g., seminars on liberal arts, AI • DX, DE&I, human rights, and biodiversity)

	FY2022	FY2023	FY2024
Open College participants (persons)	5,696	8,459	9,420

### Value Up program (Accumulated usage through end of Sept. 2025: 209 cases)

This program provides financial support for skills development initiatives planned by individual employees themselves.

#### [Examples of past support]

Business schools (e.g., Globis, Waseda University), data science schools, qualification schools (e.g., for tax accountants and real estate appraisers), language schools, etc.

### Meet Up program (Accumulated usage through end of Sept. 2025: 126 cases)

This program provides support for part of the cost of participating in various events, including community events, study meetings, and inter-industry exchange meetings organized by governments or local firms.

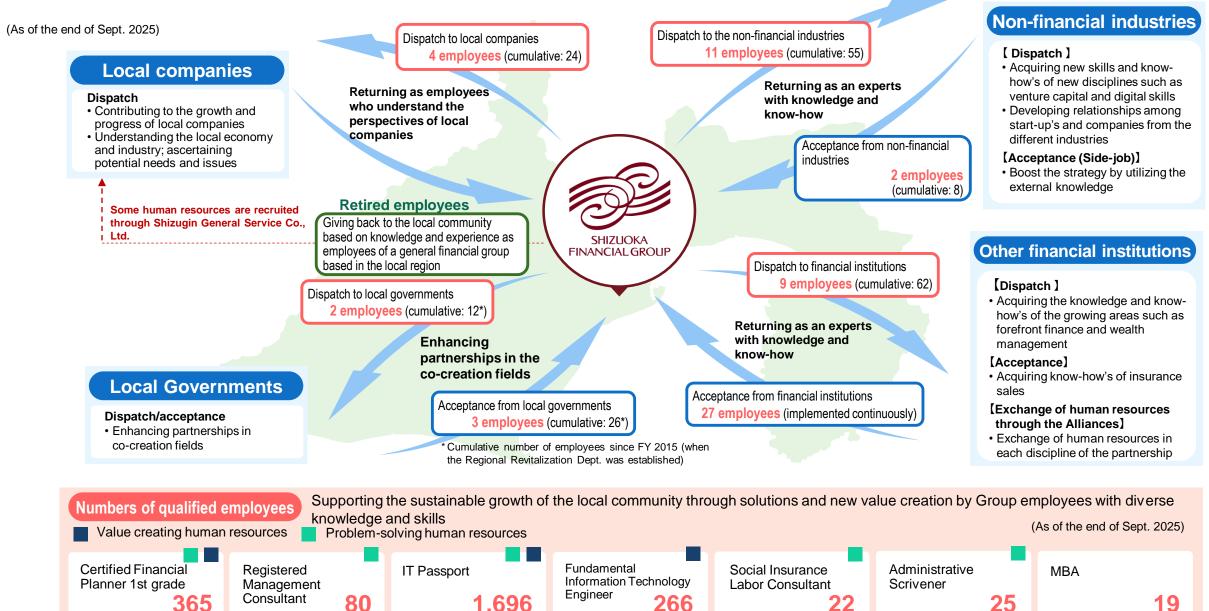
#### [Examples of past support]

Participation in inter-industry exchange meetings, symposia on generative AI, seminars on recent trends in the wine industry, events for learning about local history and food culture, fishing classes (community vitalization), etc.

## **External exchange of human resources**

Implementing active human resource exchange aimed at robust relationships with the local community and new business initiatives.

Mutually learning knowledge and know-how through the exchange; developing human resources to play active roles in creating a sustainable society.



## DE&I enhancements to maximize human resource value

### Initiatives to empower women

Women as a percentage of those in leadership positions (at the section manager level and above)

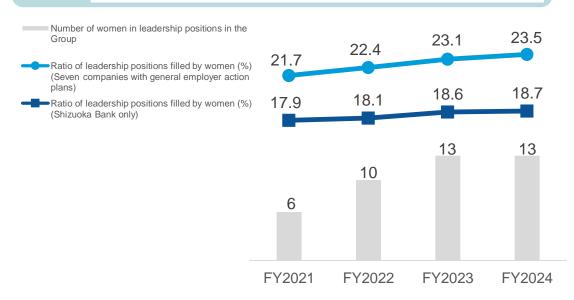
We seek to achieve a ratio of at least 27% of leadership positions being women by the end of March 2027 and at least 40% by the end of March 2031. We are actively assigning and appointing women to these positions while supporting career development for women.

### **General employer action plan initiatives**

Seven Group companies—Shizuoka Financial Group, Shizuoka Bank, Shizugin TM Securities, Shizugin Mortgage Service, Shizugin IT Solution, Shizugin Business Create, and Shizugin Lease—have formulated general employer action plans, as we strive to advance the roles of women Groupwide with the aim of strengthening our DE&I initiatives.

#### **KPI**

Ratio of leadership positions filled by women (Shizuoka Bank) 27% or more by the end of March 2027 and 40% or more by the end of March 2031



### **Supporting women's careers**

- Holding training for women executives and employees to make work more rewarding and to help them tackle the challenges of career development
- · Promoting awareness of women's health issues
- Holding seminars to encourage understanding among colleagues

### **Topics** Inspiring career planning with an eye toward senior roles



Natsuko Oba
Deputy General Manager, Credit
Planning Group, Shizuoka Bank

# Women's leadership program (Full Bank Branch Challenge)

I had some experience with counter services, financial planning, and as a branch general manager, but I had no experience in outside financial sales.

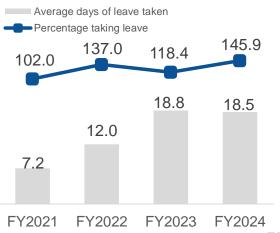
The Full Bank Branch Challenge gave me the opportunity to take on the challenges of a full bank branch general manager. I want to demonstrate to my three children that I can boldly take on the challenge of creating further value by meeting customer needs.

# Maintaining a percentage of 100% of eligible male employees taking childcare leave\*

We have expanded our Ikusapo childcare support program. In addition to establishing a system to promote gender-neutral participation in childcare, we seek to overcome resistance to men taking childcare leave and rectify unconscious biases concerning balancing family and work through Groupwide support for male employees taking childcare leave.

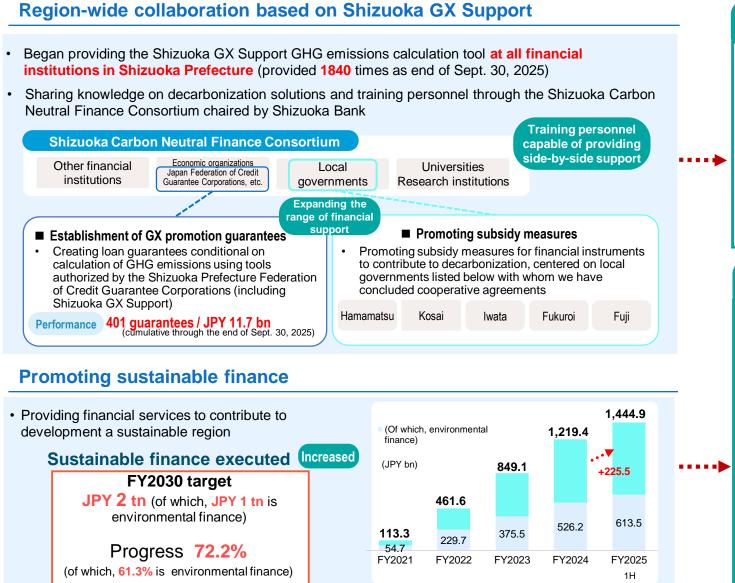
\* At seven companies with general employer action plans

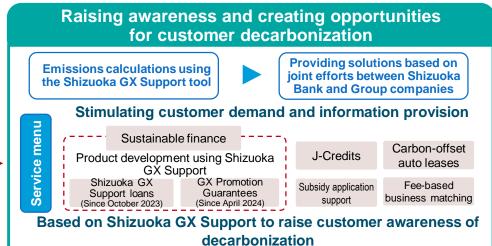
Percentage of eligible male employees taking childcare leave (%) = number of male employees who took(began) childcare leave in the fiscal year / number of male employees whose spouses gave birth in the fiscal year  $\times$  100

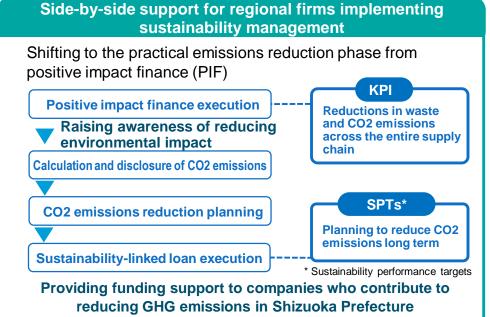


## Initiatives to support local decarbonization

Supporting region-wide decarbonization to achieve the social impact KPI of 46% reduction in Shizuoka Prefecture's GHG emissions vs. FY2013 (by FY2030) while creating business opportunities for the Shizuoka Financial Group in light of customer needs.







## Natural capital and biodiversity initiatives

Shizuoka Financial Group will strive to achieve the Materiality Topic of "Society that balances the environment and economy" through nature-positive initiatives to protect and recover natural capital overall, while responding to climate change, by raising community awareness and providing financial instruments and services.

### First disclosure as a TNFD Adopter (July 2025)

To ascertain risks and opportunities related to natural capital, enhancing analysis of dependencies and impacts on natural capital with customers and disclosing information based on TNFD recommendations

## Governance

- Organization-wide discussions in the Environmental Committee, with membership from Group companies
- Building a system of regular submissions to the Board of Directors for deliberations and reporting through the Sustainability Meeting (Executive Committee)
- Surveying customers, and interviewing customers and local governments in the prefecture based on their answers

## Strategy

- Analysis of general natural dependencies and natural impact with borrowers (ENCORE analysis)
- Choosing three industries and conducting the following analysis
  - (1) Natural properties specific to each region in which businesses are concentrated in each industry
  - (2) Dependencies and impacts of each business on nature in each region
- Checking the status of company facilities in regions of significant biodiversity

Risk and impact management

Comprehensively organizing and ascertaining nature-related climate change risks



# KPIs, targets

- Measuring and disclosing metrics required under TNFD
  - > TNFD priority sectors' shares of total lending
  - Balance of loans to borrowers located in areas of concern as a share of total lending
  - > Land use, water use, total waste

## Analysis of dependencies of various businesses and their impact on the natural capital in Shizuoka Prefecture

Choosing three industries based on regional industry in Shizuoka Prefecture and lending balances and analyzing (1) natural properties specific to each region in which businesses are concentrated in each industry and (2) dependencies and impacts of each business on nature in each region

(1) In Shizuoka Prefecture, we must keep in mind the balance between water demand and supply centered on coastal areas.



WSC\* water stress analysis



Water demand for human activities as a percentage of available water resources

- \* Water Security Compass Japan, provided by the University of Tokyo's Research Initiative for Global Hydrologic Cycles (https://water-sc.diasjp.net/ accessed July 15, 2025)
- (2) Businesses with close ties to nature in the region in processes involving raw materials procurement, processing, packing, and shipping

Vehicles and auto parts (concentrated in the western prefecture)

- Dependency on water resources in processes such as washing and cooling
- Impact on coastal ecosystems and water quality of Lake Hamana, the Enshu Nada, etc.

Fishing, seafood processing (concentrated in the central prefecture)

- Strong dependency on fisheries resources in Suruga Bay
- Impact on ecosystems and ocean water quality due to port development, wastewater, etc.

Papermaking (concentrated in the eastern prefecture)

- Dependency on groundwater, including water flowing from Mt. Fuji in processes like purification of raw materials and screening
- Concerns of impacts of large-scale wastewater release on Tagonoura and Suruga Bay

## Status of transactions with customers located in areas of concern regarding biodiversity

Balance of loans to customers\* located in areas of concern regarding biodiversity in Shizuoka Prefecture as a share of total lending

Subject industry	Vehicles and auto parts	Fishing, seafood processing	Papermaking
Share	0.20%	0.08%	0.01%

<sup>\*</sup> Subject: industries for which the above analysis was done

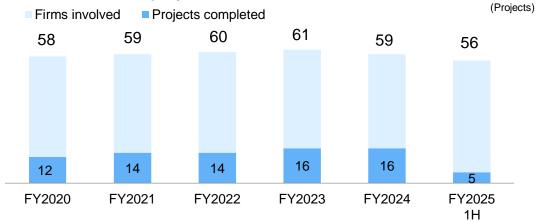
## **Region-based Relationship Banking**

### Provide support from various perspectives, reflecting customer growth stages.

### Support for improving management and revitalizing businesses

Provide support for revitalization by developing business plans, partnering with external agencies, and drawing on business regeneration funds.

#### Trends in number of projects



Approximately 340 firms have completed business revitalization efforts since FY2005.

Requiring

attention

or lower

16%

Performing

24%

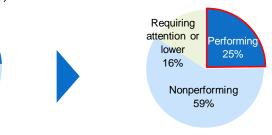
Nonperforming

60%

Preserve jobs for about 28,000 people and maintain the economic power of the local community.

Among customers provided support by the Business Support Division in response to COVID-19 (approx. 700 customers), ratings have remained almost unchanged from the end of last year (with the ratio of performing borrowers increasing slightly and that of nonperforming decreasing slightly).





March 31, 2025 September 30, 2025

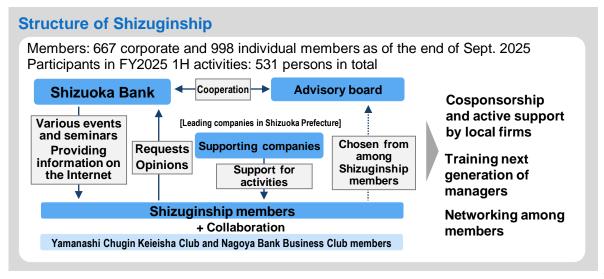
### **Efforts of the Industrial Transformation Support Project Team**

- Three new team members were hired with experience from manufacturers. Strengthening support for auto parts suppliers through means including advising on manufacturing site improvements by drawing on their manufacturing expertise (since May 2025).
- Joint booth entered to TECH BEAT with Takumi Engineering, a startup with roots at the University of Tokyo. To provide cost/estimate diagnostics and to support cost normalization in manufacturing (July 2025)
- Holding the New Technology / New Construction Method Exhibition and Business Discussion Meeting in OTICS as a Shizuoka Nagoya Alliance initiative. (October 2025).



### **Shizuginship next-generation management courses**

 This membership-based service seeks to enhance the management capabilities of the next generation of young business leaders and contribute to their businesses and economic development in Shizuoka Prefecture.



## **Initiatives for Regional Co-Creation**

Expand activities regional solutions through the regional co-creation strategy in cooperation with diverse stakeholders on 12 initiative theme derived from materiality to advance activities aimed at resolving regional challenges.

	Materiality topic	The 12 themes of the initiatives	
		Deploying Community development	
	Addressing population decline, low birthrates, and the aging population	Regional revitalization using local resources	(1)
Society	3 - 5   - 5	Creating a related populations	(2)
	Healthy growth of the local	Increasing regional financial literacy	
community		Individualized consulting	
		Supporting transition reflecting changing industrial structures	
	Industrial development and financial innovation	Enhancing the business-succession and M&A businesses	
Economy		Building regional innovation ecosystems	(3)
	Creating a digital society	Supporting digital transformation of local firms and local governments	
	o o ,	Promoting cashless payments in the region	
Environment	Society that balances the	Building a region with a balance between decarbonization and business needs	
ZSIIIIGIR	environment and economy	Promoting eco-friendly financial services	

# (1) Support for growing sales channels for regional resources (Individual business discussion meetings held)

- In one example of the alliance with Yamanashi Chuo Bank, we held business discussion meetings between supermarkets and food wholesalers in Shizuoka and Yamanashi prefectures and prospective suppliers to grow mutual commerce and stimulate exchange between the prefectures.
- This initiative will be enhanced under the Mt. Fuji Alps Alliance with the addition of Hachijuni Bank to the network after FY2025.

<Meetings held (January 2021–September 2025)>

	Total	Of which, held by Shizuoka Bank	Of which, held by Yamanashi Chuo Bank
Number held (meetings)	37	_	_
Number of applications	1,258	780	433
Number of participants (companies)	891	535	315
Number of discussions	1,209	758	405



#### (2) Communicating information on the appeals of Shizuoka on Instagram

Our Instagram account on the appeals of Shizuoka, intended to foster and improve Shizuoka civic pride, was upgraded in October 2024.

This account provides opportunities to rediscover the region's appeal and value by focusing, on the region and its people's ideas.

Account

Dakara li Shizuoka | Media for deepening affection for Shizuoka

Concept

From "Somehow good" to "Therefore good" Providing opportunities to inspire attachment to Shizuoka by looking for and finding what makes it so appealing



#### (3) TECH BEAT Shizuoka 2025

TECH BEAT Shizuoka is an open innovation program intended to revitalize industry within Shizuoka Prefecture and create new businesses through joint efforts involving businesses in the region and start-up firms with leading-edge technologies.

Number of attendees in FY2025: 10,125 Number of business discussions in FY2025: 432 \*

\* As of September 30, 2025

[Business discussions with startups (main venue)]



**Record high** 



## Economy of Shizuoka Prefecture - Economic scale

Accounting for 3% of Japan's national economy, the economy of Shizuoka Prefecture ranks 10th among Japanese prefectures. Its prefectural GDP exceeds the combined GDPs of the four prefectures of Shikoku or the three Hokuriku prefectures.

Ranked next after Algeria, Hungary, and Qatar in a comparison with national GDPs around the world.

#### **Shizuoka Prefecture KPIs**

		Nationwide share	Nationwide rank
Population	3.46 mn	2.9%	10/47 (2025)
Households	1.57 mn	2.7%	10/47 (2025)
Prefectural GDP (nominal)	JPY17.4 tn	3.0%	10/47 (FY2021)
Prefectural GDP per capita	JPY3,314,000	_	4/47 (FY2021)
Business locations	165,000	3.1%	10/47 (2021)
Shipments of manufactured goods, etc. by value	JPY19.8 tn	5.3%	2/47 (2023)
Agricultural production	JPY224.5 bn	2.3%	15/47 (2023)
Fisheries production	162,000 t	5.8%	5/47 (2024)
Factory locations	46	5.4%	5/47 (2024)
New housing starts	19,000	2.4%	10/47 (2024)

# Shizuoka Prefecture's economic scale

#### **Prefectural GDP (FY2021, nominal)**

Rank	Prefecture, region	(USD bn)
9	Fukuoka	173.2
10	Shizuoka	156.0
11	Ibaraki	129.4
_	Four prefectures of Shikoku	130.6
_	Three Hokuriku prefectures	117.9

#### **Comparison to national GDPs (2021)**

Rank	Country, region	(USD bn)
56	Algeria	185.9
57	Hungary	183.3
58	Qatar	179.7
-	Shizuoka Prefecture	156.0
59	Kuwait	148.5
60	Morocco	142.0

Source: Economic and Social Research Institute (ESRI), Cabinet Office, Government of Japan, and others

## Shizuoka Prefecture's Attractions (1) – Nature, tourism

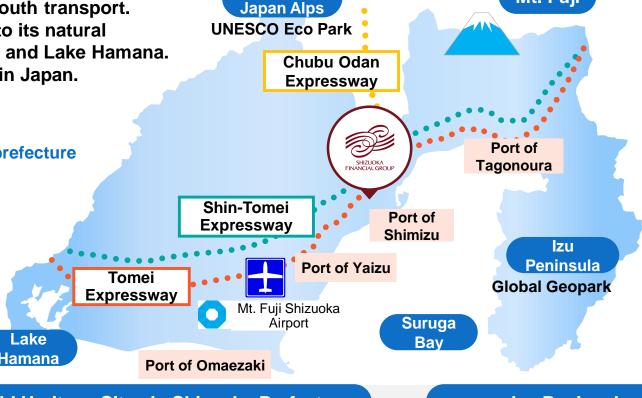
Positioned at a transportation hub between Tokyo, Nagoya, and Osaka, the Chubu Odan Expressway enables convenient north-south transport. One of Japan's leading sightseeing destinations, thanks to its natural attractions that include Mt. Fuji, the southern Japan Alps, and Lake Hamana. Ranked second among desirable relocation destinations in Japan.

■ Rankings of desired relocation destinations in Japan by prefecture

Ranked second highest in 2024 national survey Popular relocation destination for all generations

Ranking of desired relocation destinations			
2021	2022	2023	2024
1	1	1	2

Source: Survey by nonprofit Center for Support to Return to Hometown



Southern

#### **Lake Hamana**

- The 10th largest lake in Japan
- Renowned for marine sports and the cultivation of eels, softshell turtles, and other aquaculture



### **UNESCO World Heritage Sites in Shizuoka Prefecture**

Mt. Fuji (added June 2013) Included in the World Heritage List as "Fujisan, sacred place and source of artistic inspiration"



Nirayama Reverberatory Furnaces (added July 2015) Included in the World Heritage List as "Sites of Japan's Meiji Industrial Revolution: Iron and Steel, Shipbuilding and Coal Mining"



#### Izu Peninsula

Certified as a Global Geopark by UNESCO

(April 2018)

The ninth certified Global Geopark in Japan

Mt. Fuji



Source: Hamamatsu and Lake Hamana Bureau of Tourism website

Source: Shizuoka Prefectural Tourism Association website

## Shizuoka Prefecture's Attractions (2) –Industry, economy–

One of the leading manufacturing prefectures in Japan, Shizuoka Prefecture features a well-balanced industrial structure that includes vehicles, pharmaceuticals and medical devices, and musical instruments.

The health and medicine industry has a hub in the eastern prefecture, and various advanced industry hubs exist within the prefecture.

Ranks high annually among relocation destinations for headquarters and factories in Japan.

### Headquarters relocation to Shizuoka Prefecture

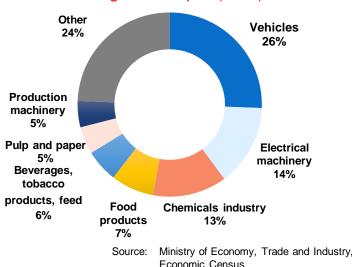
Number of certifications under the regional facility enhancement tax program:
99 (cumulative through end of FY2024)

Top nationwide for six consecutive years

# Shizuoka Prefecture's industrial composition

Shipments of manufactured goods, etc. by value: JPY 19,773.2 bn

Second highest in Japan (2023)



■ Plant locations in Shizuoka Prefecture

Ranks high for numbers of factory locations in Japan every year.

FY	2020	2021	2022	2023	2024
Locations	54	49	52	47	46
National rank	3	4	4	3	5

Source: Ministry of Economy, Trade and Industry, Factory Location Trends Survey

# Shizuoka Prefecture's health and medicine industry

Total production of pharmaceuticals and medical devices by value

Approx. JPY 1.0 tn: **Second highest in Japan** (2023)

Product	Production (JPY bn)	National rank
Pharmaceuticals	737.5	3
Medical devices	311.6	1
Total	1,049.1	2

Source: Ministry of Health, Labour and Welfare and Shizuoka Prefecture Pharmaceutical Affairs Office, Statistics of Production by Pharmaceutical Industry



• Hamamatsu Photonics

\* As of September 30, 2025

Hagoromo Foods

Shibaura Machine

Exchange	Companies
TSE Prime	19
TSE Standard	32
TSE Growth	2
Total	53

#### An advanced industrial hub

Next-generation vehicles, optical and quantum technologies, marine biotechnologies, cellulose nanofiber (CNF), etc.

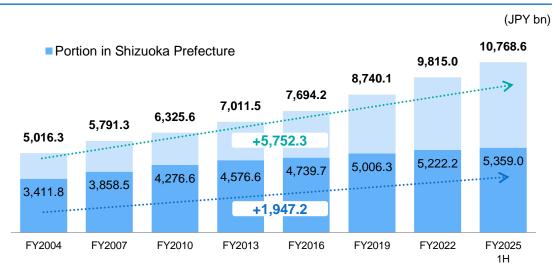


Source: Center for Next Generation Cars Hamamatsu website

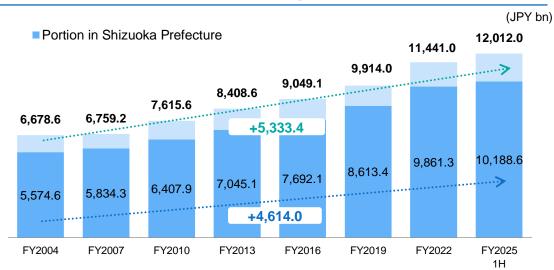
## **Trends in loans and deposits**

Balances of both loans and deposits have steadily trended up both inside and outside Shizuoka Prefecture since FY2004, and the Bank has one of the highest external credit ratings of Japanese banks overall.

## Total loan balance (average)



## **Total deposit balance (average)**



One of the highest external credit ratings for any Japanese bank

### **Shizuoka Financial Group**

Rating and Investment Information (R&I)



#### Shizuoka Bank

Moody's

**A3** 

S&P Global Ratings

Rating and Investment Information (R&I)



### **Moody's long-term ratings** (as of September 2025)

Shizuoka Bank, MUFG Bank, Sumitomo Mitsui Banking Corporation, Mizuho Bank, Chiba Bank, and six other banks

A2 Resona Bank, Bank of Yokohama, and four other banks

Bank of Fukuoka, Joyo Bank, and three other banks

## **Loans** – Loans by industry

Expected loss (EL) for all industries totals JPY 10.8 bn, while unexpected loss (UL), or credit risk, for all industries totals JPY 83.1 bn.

#### Status of business loans to certain industries

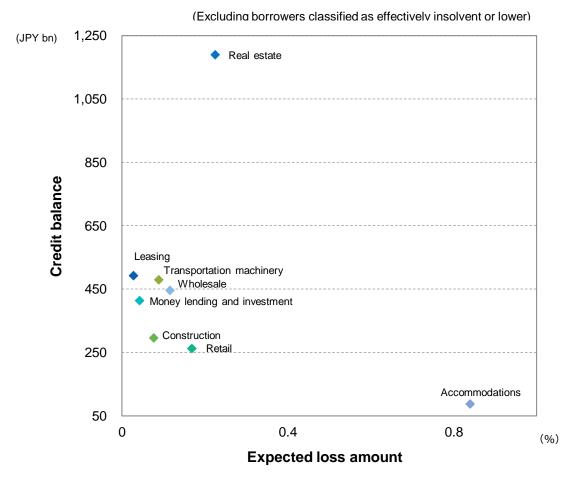
### **Credit balance (as of the end of September 2025)**

(JPY bn, %)

	(0.1.5						
	Balance	Composition ratio	YoY Change				
All industries	7,037.5	100.0	+128.2				
Real estate *1	1,188.6	16.8	+89.4				
Leasing	492.7	7.0	+47.3				
Transportation machinery	479.5	6.8	+1.8				
Wholesale *2	445.9	6.3	+8.1				
Money lending and investment	414.1	5.8	+17.3				
Construction	295.1	4.1	-2.2				
Retail	262.0	3.7	-5.7				
Accommodations	88.3	1.2	-4.4				

<sup>\*1</sup> Excluding apartment loans and loans for asset building

### Credit balance vs. expected loss rate\*



<sup>\*</sup> Expected loss (EL) amount / Credit balance

<sup>\*2</sup> Excluding general trading companies

## Allocation of risk capital

Allocation source		(JPY bn)	<b>,</b>	-	Risk capital allocated	Risk capital used	Percentage of risk capital used									
				Loans (credit risk)	176.5	118.9	67%									
								Credit risk <b>267.6</b>		Treasury division	316.9	138.8	43%			
				Subsidiaries of holding company, etc. (excluding Shizuoka Bank)	7.5	2.3	30%									
Core capital		Market risk 235.3		Subsidiaries of Shizuoka Bank	2.0	0.6	28%									
JPY 869.1bn (End of September 2025)		Strategic investments <b>20.0</b>		Strategic investments	20.0	10.9	54%									
		Operational risk <b>15.5</b>		Operational risk	15.5	15.5	100%									
													Subtotal	538.4	287.1	53%
		Buffer capital, etc. <b>330.7</b>		Buffer capital, etc.	330.7	_	_									
				Total	869.1	_	_									

<sup>·</sup>Core capital = CET1 (excluding valuation difference on available for sale securities and foreign currency translation adjustments) <fully loaded basis>

<sup>·</sup>Risk capital used = <Market risk> | VaR |

<sup>&</sup>lt;Credit risk> (1) | UL | (loan balance includes bad debt written off, CVAs)

<sup>(2)</sup> Basel III capital requirement (designated loan claims, securitization transactions, investment funds, private REITs)

<sup>&</sup>lt;Operational risk> Amount corresponding to operational risk

<sup>•</sup>Buffer capital is set aside for emergencies such as major earthquakes and other unquantifiable risks

## **Group companies (excluding Shizuoka Bank)**

## The total ordinary profit of group companies (excluding Shizuoka Bank) in 1H of FY2025 was JPY 5.7bn (up JPY 0.1bn YoY).

(JPY bn)

Company name		Main businesses	FY2025 1H	
	Company hame	Wall Dusinesses	ordinary profit	YoY change
Shizugin Management Consulting Co., Ltd.		Corporate and financial management advisory services; bill collection services	0.1	-0.1
Shiz	ugin Lease Co., Ltd.	Leasing	0.8	+0.0
Shizı	uoka Capital Co., Ltd.	Support for public offering of stock shares; management support and business- succession support for SMEs	0.1	-0.1
Shiz	ugin TM Securities Co., Ltd.	Financial instruments brokerage	1.7	+0.2
SFG	Marketing Co., Ltd.	Marketing support; advertising agency services; fee-based job placement services	-0.0	+0.0
SFG	Real Estate Investment Advisors Co., Ltd.	Investment advisory services regarding private real-estate investment funds; consulting services	0.5	+0.1
Subs	idiaries of Shizuoka Bank(11 companies)			
	Shizugin IT Solution Co., Ltd.	Computer system development and operations; data processing services	0.1	+0.0
	Shizugin Credit Guaranty Co., Ltd.	Credit guarantees	1.9	-0.0
	Shizugin Card Co., Ltd.	Credit card business; credit guarantees	0.4	-0.1
	Shizuoka Liquidity Reserve Ltd.		0.0	-0.0
	Shizuoka EU Liquidity Reserve Ltd.	Purchase of monetary receivables	0.0	-0.0
	Shizuoka SG Liquidity Reserve Ltd.		0.0	-0.0
	Shizugin General Service Co., Ltd.	HR and general affairs services; fee-based job placement services	-0.0	-0.0
	Shizugin Mortgage Service Co., Ltd.	Evaluation and appraisal of real estate loan collateral; operation center for loans	0.0	-0.0
	Shizugin Business Create Co., Ltd.	Operation center for forex remittance, bill collection, etc.	0.0	+0.0
	Shizugin Saison Card Co., Ltd.*1	Credit cards; credit guarantees	0.2	+0.0
	Shizugin Heartful Co., Ltd.	Production, printing, and binding of documents	0.0	-0.0
Tota	l excluding Shizuoka Bank (17 companies)		5.7	+0.1

(Reference) Equity method affiliates

Commons Asset Management, Inc.	Asset management; investment trust sales	0.0	-0.0
Monex Group, Inc.	Holding stocks of companies involved in financial instruments brokerage and other businesses	**2 <b>7.7</b>	+2.6

<sup>\*1</sup> Made consolidated subsidiary on July 1, 2025, following revision of capital structure

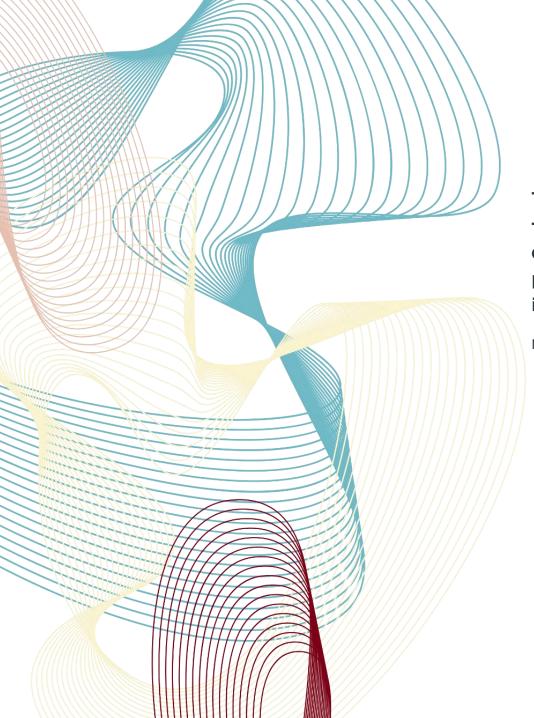
## Shareholder returns – Share buybacks (over time)

### Through FY2024, 225 million shares (27.9% of shares outstanding before initial retirement in 1997) were retired.

J	Shares bought back (thousand)	Repurchase amount (JPY mn)	Number of shares retired (thousand)	Retirement amount (JPY mn)	Dividend amount per stock (JPY mn)	Shareholder return ratio (consolidated)*2 (%)	EPS (consolidated)*2 (JPY)	BPS (consolidated)*2 (JPY)	DPS (consolidated)*2 (JPY)
FY1997	7,226	9,997	7,226	9,997	6.0	_	20.4	587.6	6.0
FY1998	6,633	9,142	6,633	9,142	6.0	84.1	20.8	632.2	6.0
FY1999	8,357	9,143	8,357	9,143	6.0	52.6	33.4	652.8	6.0
FY2000	24,954	23,281	24,954	23,281	6.0	150.3	24.0	792.0	6.0
FY2001	8,234	8,267	8,234	8,267	6.0	170.5	10.0	742.5	6.0
FY2002	29,928	23,107	_	_	7.0	222.1	17.1	722.3	7.0
FY2003	10,712	8,566	30,000	23,381	7.0	50.2	37.6	833.4	7.0
FY2004	_	_	_	_	8.5	16.9	50.0	878.8	8.5
FY2005	_	_	_	_	10.0	21.4	46.6	1,024.6	10.0
FY2006	_	_	_	_	13.0	24.3	53.4	1,086.0	13.0
FY2007	10,000	12,621	10,000	10,130	13.0	62.6	49.3	1,003.8	13.0
FY2008	_	_	_	_	13.0	69.7	18.6	909.2	13.0
FY2009	5,000	3,996	5,000	4,638	13.0	39.8	46.9	1,005.4	13.0
FY2010	20,000	14,980	20,000	15,957	13.0	65.7	52.9	1,024.6	13.0
FY2011	20,000	14,575	_	_	13.5	63.0	56.3	1,109.7	13.5
FY2012	10,000	8,239	20,000	14,953	15.0	31.5	87.5	1,242.1	15.0
FY2013	20,000	22,642	_	_	15.5	69.3	74.1	1,290.1	15.5
FY2014	10,000	11,315	_	_	16.0	42.4	80.3	1,500.2	16.0
FY2015	4,767	6,999	_	_	20.0	40.2	77.8	1,500.3	20.0
FY2016	10,000	8,496	20,000	20,578	20.0	70.6	48.0	1,545.6	20.0
FY2017	10,000	9,736	_	_	21.0	44.3	83.7	1,669.0	21.0
FY2018	10,000	10,069	30,000	30,530	22.0	49.1	79.3	1,738.5	22.0
FY2019	10,000	8,623	10,000	10,139	22.0	54.9	67.2	1,727.1	22.0
FY2020	_	_	10,000	9,619	25.0	32.9	76.0	1,922.6	25.0
FY2021	10,000	8,759	_	_	26.0	56.2	73.3	1,926.0	26.0
FY2022	9,857	10,000	_	_	30.0	51.2	92.9	2,050.7	30.0
FY2023	4,829	7,000	10,000	9,210	39.0	49.3	104.2	2,188.0	39.0
FY2024	7,505	10,000	5,000	4,991	60.0	57.3	136.4	2,153.1	60.0
FY2025 (1H)*1	10,000	20,000	_	_	78.0	72.0	_	_	_
Cumulative total	278,002	279,556	225,404	213,959	_	_	_	_	_

<sup>\*1</sup> Of the numbers of 1H of FY2025, Shares brought back, Repurchase amount, Dividend amount per stock are the information published and Shareholder return ratio is an estimate.

<sup>\*2</sup> Consolidated financial statements have been prepared since FY1998.



This document includes statements concerning future business results.

These statements do not represent guarantees of future business results and entail various risks and uncertainties.

Note that future business results may differ from targets for various reasons, including changes in the business environment.

Note: Figures in graphs that show year-on-year comparisons are calculated using the figures that appear in the graphs.

#### Contact

Yukimasa Okumoto, IR and SR Office, Corporate Governance Planning Department, Shizuoka Financial Group, Inc.

Tel: +81-54-261-3111 (main switchboard) +81-54-345-5418 (direct)

Fax: +81-54-344-0131

Email: <u>ir@jp.shizugin.com</u> URL: https://www.shizuoka-fg.co.jp/

Shizuoka Financial Group Website (IR News)

